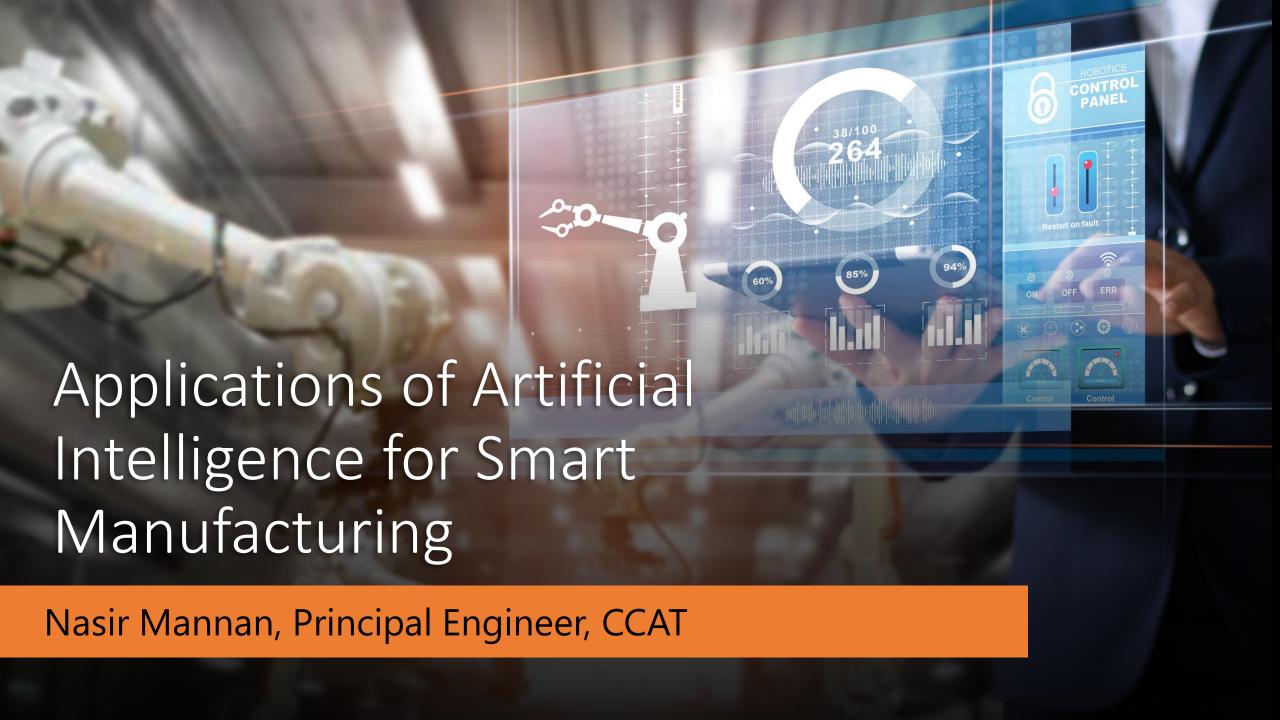


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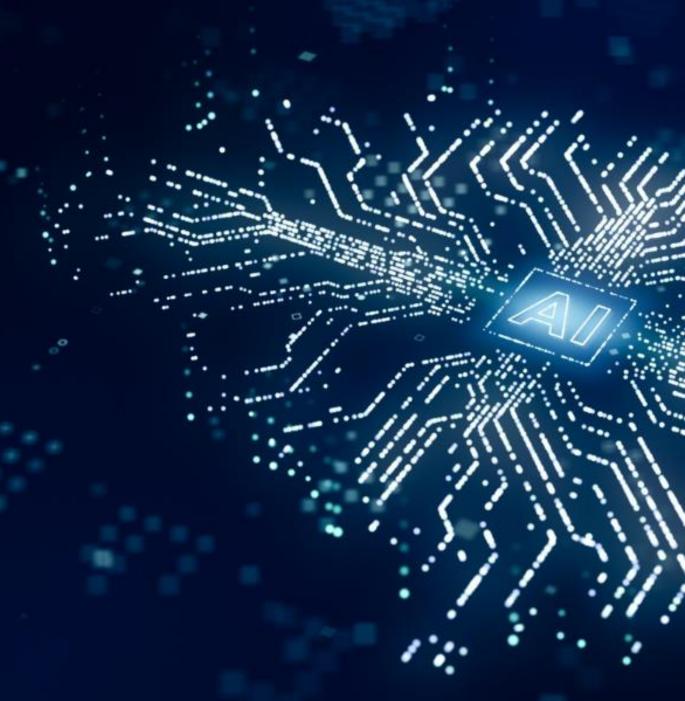


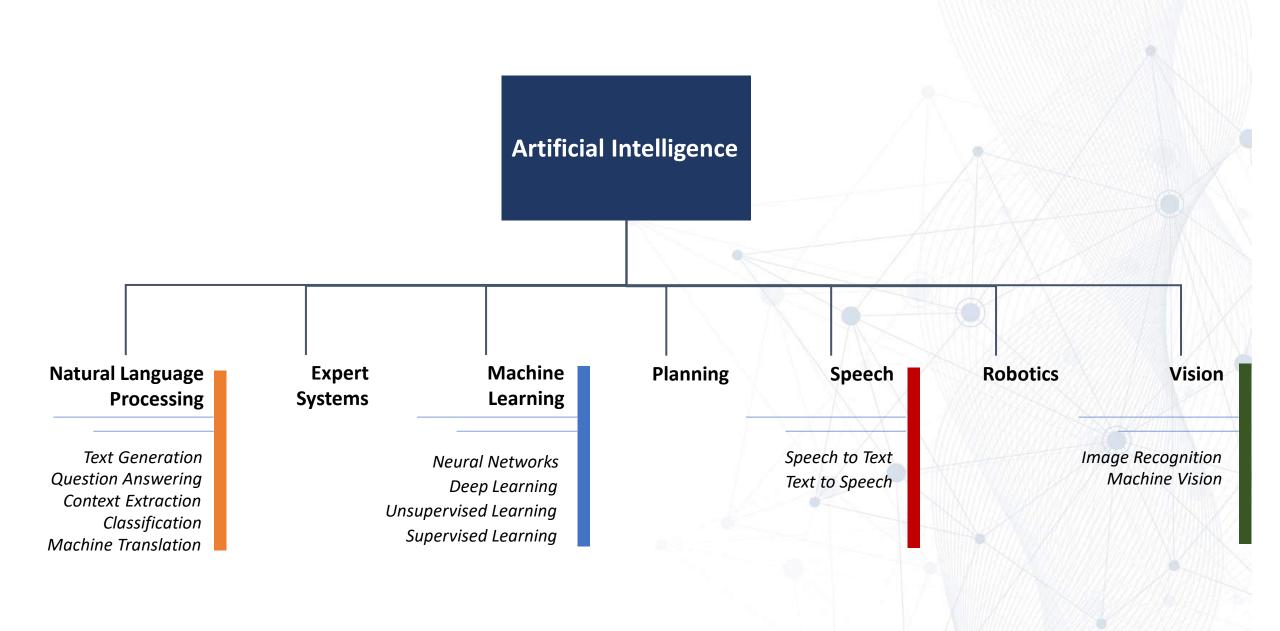
What is

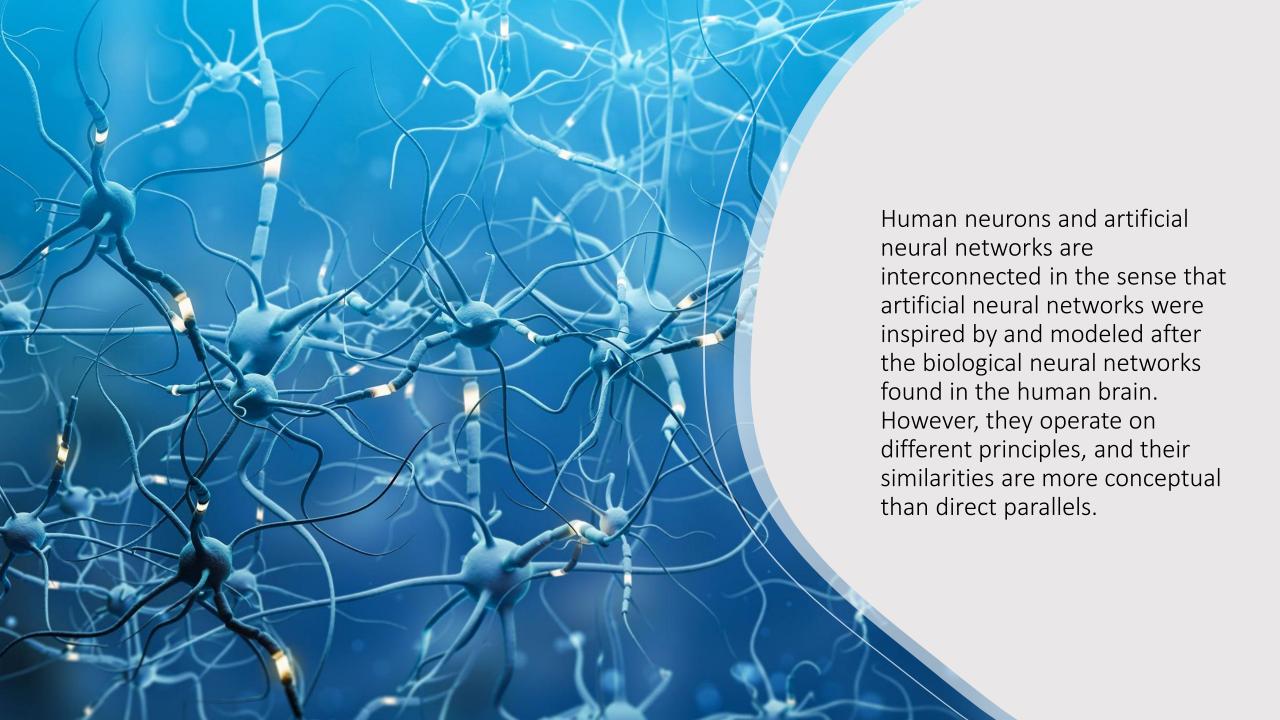
Artificial intelligence (AI) is a field of computer science that aims to create machines and software systems that can perform tasks typically requiring human intelligence. This includes capabilities such as:

- Learning
- Reasoning
- problem-solving
- Perception
- understanding natural language
- adapting to new situations

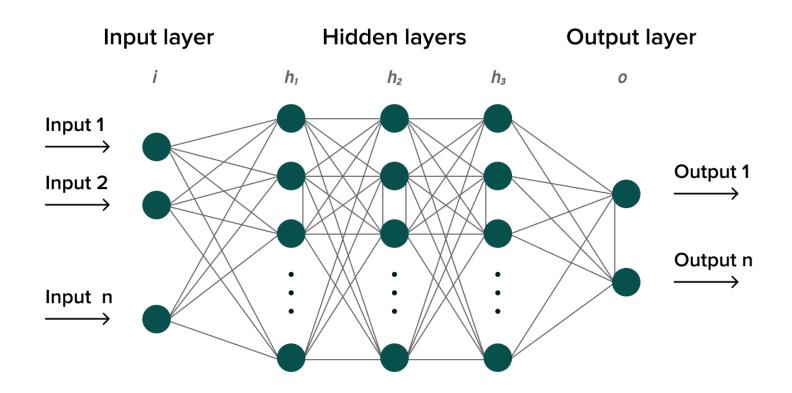
Al systems can be designed to perform a specific task, like recognizing objects in an image, or multiple tasks simultaneously. The ultimate goal of Al research is to develop machines capable of simulating the full range of human intelligence, known as artificial general intelligence (AGI).







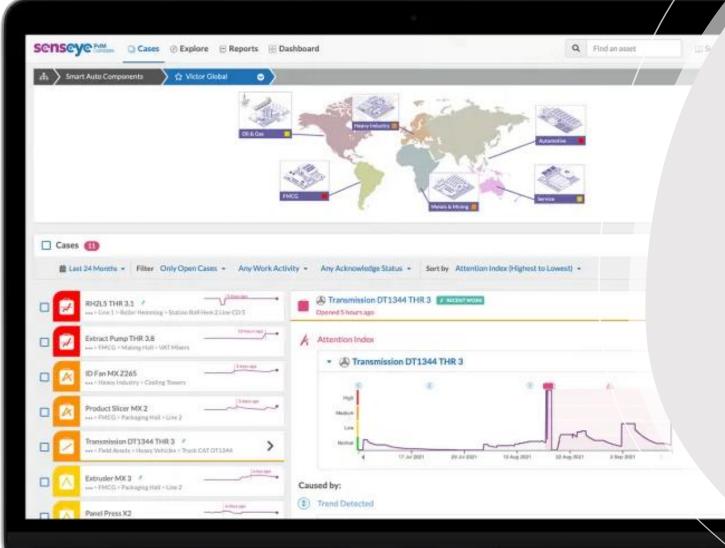
Artificial neural networks (ANNs) in AI are computational models that take inspiration from human neurons but aren't exact replicas of biological neural networks. ANNs consist of artificial neurons, or nodes, organized into layers. These nodes process inputs and transmit information through weighted connections, somewhat analogous to synapses. The weights of the connections are learned or adjusted during the training process to find patterns in data and make predictions or classifications.





- In summary, the key relation between human neurons and AI neural networks is their shared foundation in the concept of interconnected processing units. AI neural networks are a simplified and abstracted version of biological neural networks with the goal of replicating some aspects of human intelligence in machines. However, they are not direct representations of human neurons, and their operation is fundamentally different on various levels.
- Generally, by augmenting artificial intelligence with human intelligence through the use of Alembedded technologies, we can benefit from enhanced decision-making, increased efficiency, and an improved ability to solve complex problems while reducing error.

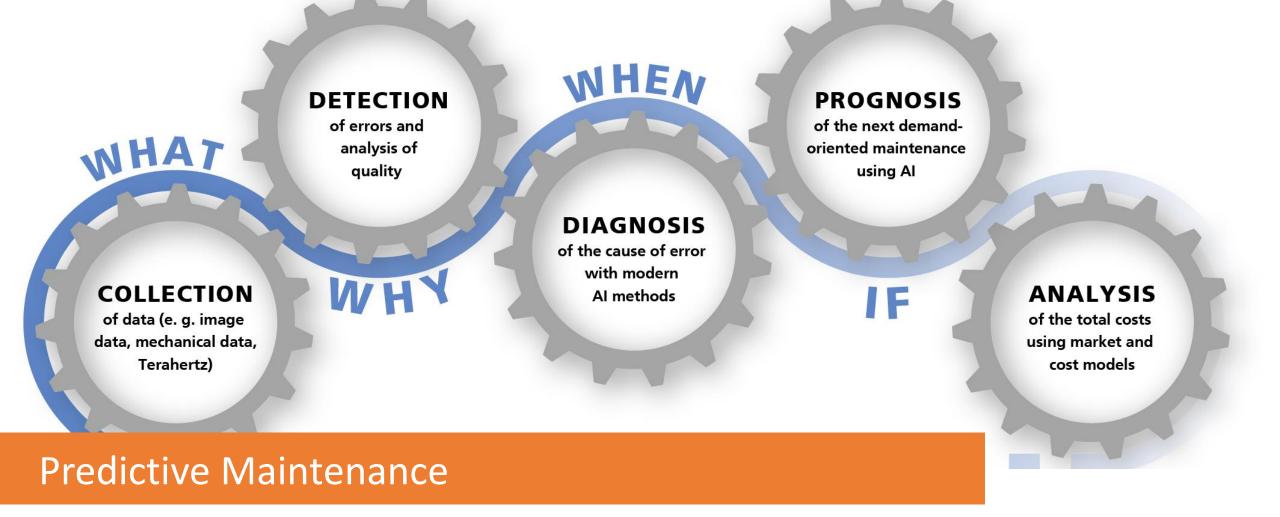




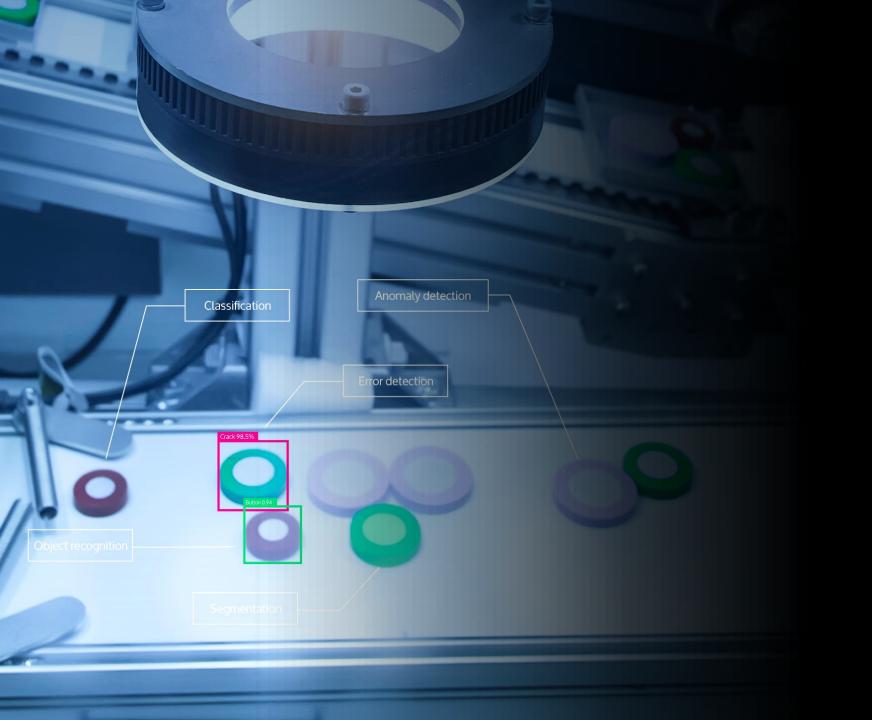
Applications of AI for Smart Manufacturing

Al has a variety of applications in smart manufacturing, including:

- 1. Predictive Maintenance
- 2. Quality Control
- 3. Production Planning and Scheduling
- 4. Supply Chain Optimization
- 5. Customer Service and Support
- 6. Safety and Compliance



Predictive maintenance is a data-driven maintenance strategy that uses AI and machine learning algorithms to predict potential equipment failures before they happen. By analyzing data from sensors and other sources, AI can detect patterns that indicate an impending failure. This allows plant managers to schedule maintenance proactively, reducing downtime and repair costs.



Quality Control

Al can be used to improve quality control by analyzing data from sensors and detecting defects in real-time. This allows manufacturers to catch defects early in the production process, reducing waste and improving product quality.



Production Planning and Scheduling

Al can optimize production planning and scheduling by analyzing historical data and predicting future demand. This allows manufacturers to adjust production schedules in real-time, improving efficiency and reducing inventory costs.

Supply Chain Optimization

Al can optimize supply chain operations by analyzing data from multiple sources and identifying bottlenecks in the supply chain. This allows manufacturers to make strategic decisions to reduce lead times, improve delivery times, and reduce transportation costs.



Customer Service and Support

Al can improve customer service and support by automatically answering routine questions and providing personalized recommendations to customers. This improves customer satisfaction and reduces the workload on customer service agents.





Al can improve safety and compliance by analyzing data from sensors and other sources to detect potential hazards. This allows manufacturers to identify safety risks early on and take corrective action before accidents occur. Al can also help manufacturers comply with regulations and standards by automatically monitoring and reporting on compliance.



Conclusion

In conclusion, AI has a variety of applications in smart manufacturing, from predictive maintenance to quality control to supply chain optimization. By leveraging AI technology, manufacturers can improve efficiency, reduce costs, and improve product quality, ultimately driving greater success and growth for their business.

Keynote Speaker

Michael Ambrose

Former Chief Engineer & Vice President of Engineering and Technology Sikorsky/Lockheed Martin



ROLE OF ARTIFICIAL INTELLIGENCE IN MANUFACTURING AND WHY IT MATTERS TO THE CONNECTICUT SUPPLY CHAIN

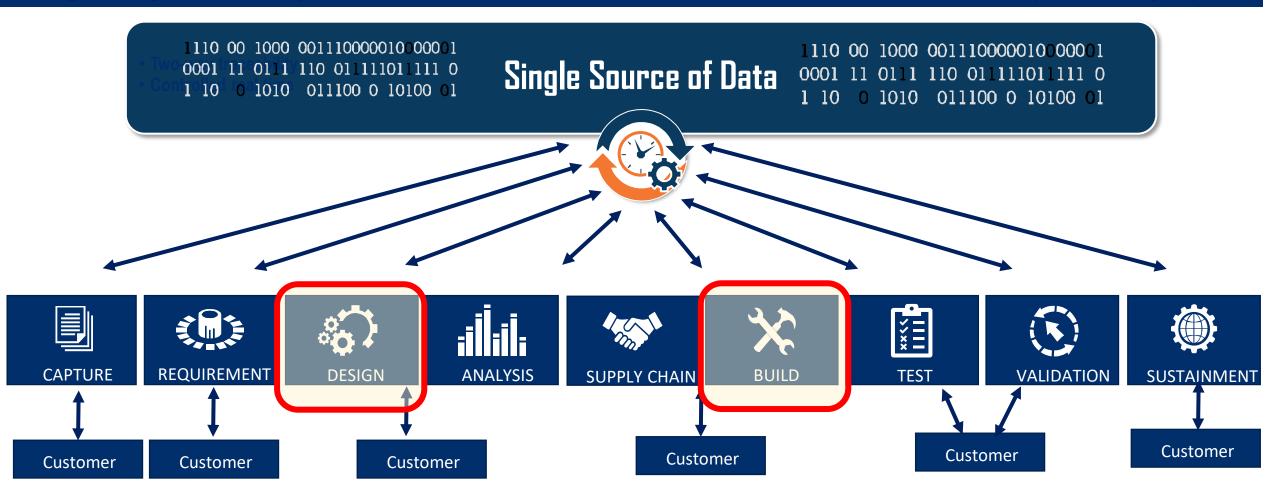
MIKE AMRROSE

"The companies that get this right will thrive and differentiate"

June 7, 2023

DIGITAL INTEGRATION OF THE PRODUCT LIFE CYCLESIMPLIFIED - SINGLE SOURCE OF TRUTH

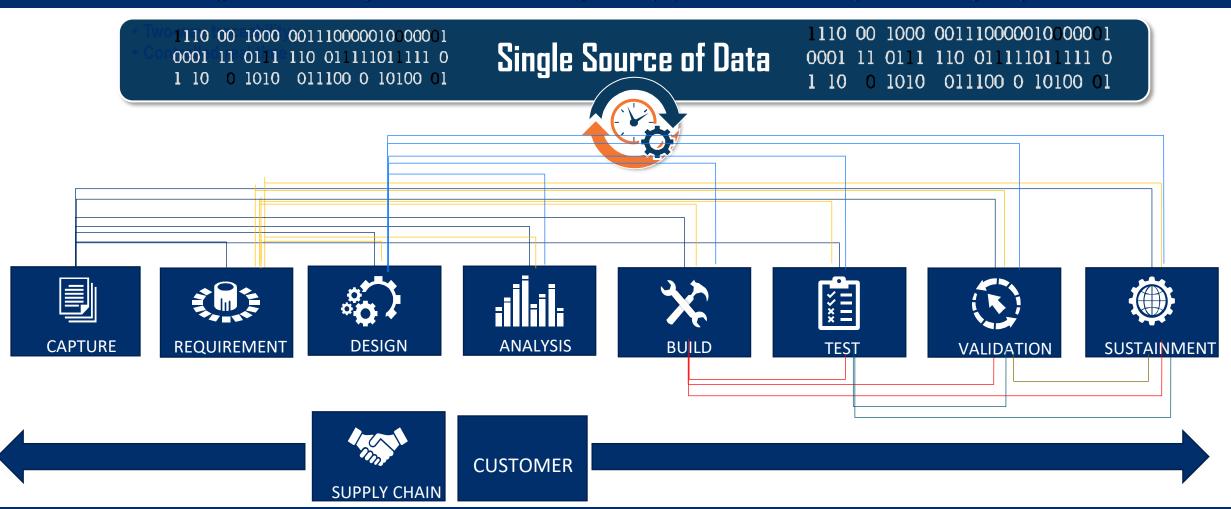
Using a single source of data enables communication & collaboration across the product lifecycle



DIGITAL INTEGRATION OF THE PRODUCT LIFE CYCLE

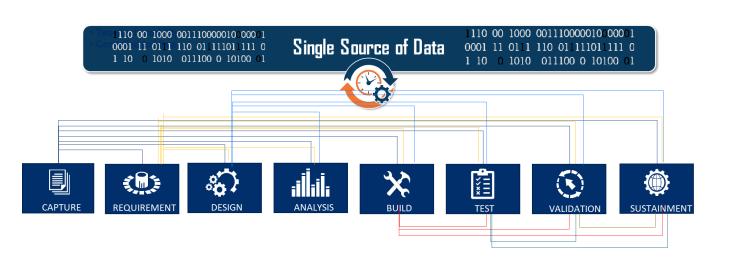
TYPICALLY, 100,000 TO OVER 1,000,000 INTERFACES!

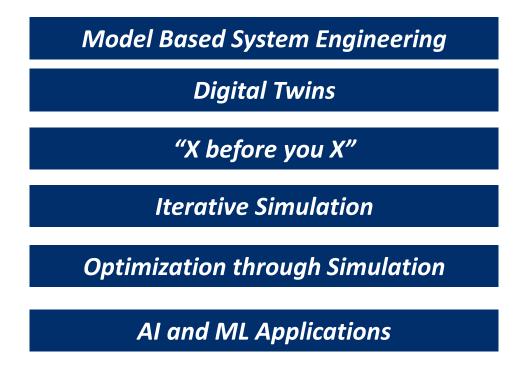
Single source of data connecting every process in the product life cycle



INTEGRATED PRODUCT LIFE CYCLE ENABLES

"SINGLE SOURCE OF TRUTH"





With integrated product live cycle comes complexity, but customer flexibility

DIGITAL INTEGRATION, DIGITAL TWINS, AI, AND ML WHY ARE THEY IMPORTANT TO OEMS & SUPPLY CHAIN?

DOD customer requires responsive supply chain

Digital Integration / Enables faster development, less cost, better quality Digital Twins

Artificial Intelligence / Machine Learning



Enables simulations of entire product value stream

ARTIFICIAL INTELLIGENCE / MACHINE LEARNING USE CASE EMPOWERING THE SUSTAINMENT DIGITAL THREAD





Predictive Maintenance

Prescriptive Analysis

Inventory Optimization

Tailored Part Replacement

Training Simulations

Generative AI - State-of-Art
Search Optimization

SUSTAINMENT DIGITAL THREAD IMPACT ON SUPPLY CHAIN – HOW TO DIFFERENTIATE?

Potential Opportunities, Risks, Things to Think About for Supply Chain



End customers want "data" Lots of data How does the supplier value proposition change?

What data is the "right" data?

How to format, manage data interfaces?

How to store data?

What about cyber security?

What is the IP strategy?

ARTIFICIAL INTELLIGENCE / MACHINE LEARNING USE CASE ENABLING NEXT GEN OF MANUFACTURING AUTOMATION

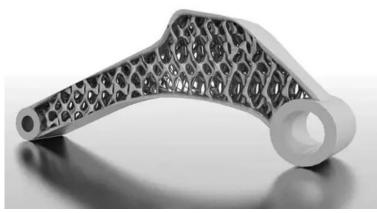


Identify and self-correct process issues

Enables faster product & process optimization

Predictive and prescriptive analytics

ARTIFICIAL INTELLIGENCE / MACHINE LEARNING USE CASE ENABLING ADDITIVE DESIGN & MANUFACTURING



Iteration & Optimization of Design - Novel Concepts



Integration & Optimization of Physics Based Models

Iteration & Optimization of Build / Tooling / Assembly

AI & ML IN MANUFACTURING

KEY TAKEAWAYS

The product digital thread is enabled by AI and ML

Supply chain integration into the product digital thread is required by DoD

Enables supply chain differentiation in digitally integrated value stream

Next generation of manufacturing automation & productivity enabled by AI

Next generation of additive design & manufacturing enabled by AI

THANK YOU

MIKE AMBROSE CONTACT INFO: miambro404@gmail.com

Join us at-the-edge

Easy to use smart cameras for AI and Industry 4.0

James Huston, Sales Engineer



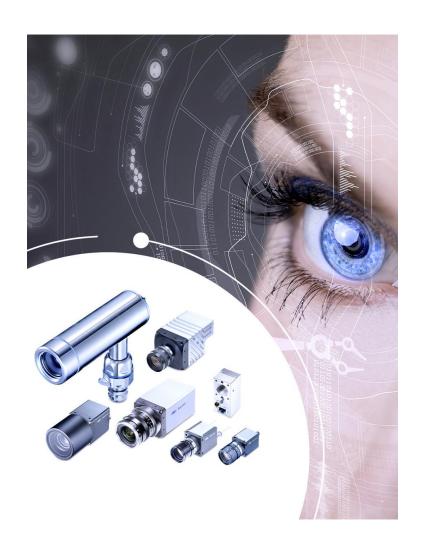




Join us at-the-edge

Easy to use smart cameras for Al and Industry 4.0

Image processing is changing - don't miss it



- Widespread, mainstream use of imaging technology
- Mega trends: Industry 4.0, Edge Processing, Artificial Intelligence
- Higher image quality
- Higher computing power
- Reduction in size, power and bandwidth

Widespread use of imaging technology requires **easy to use, powerful and flexible smart cameras** to simplify system design and provide low total cost of ownership (TCO).

Broad range of applications where AI can be used













Huge potential versus present day usage



Several industry surveys come to the same conclusion

BMWi: "6% of German businesses using AI, 77% say AI is important or essential"

PwC: "Just 6% of companies using or implementing Al"

bitcom: "Large majority sees AI as a big chance, just 9% are using it"

inVISION: "While 70% of participants say Al systems are ready to use, however just 17% are using the technology"

We can help!

Hardware trigger and

lighting controller



Baumer AX series smart cameras - technical highlights



We've made AI easy for you

Simple

The Baumer AX series is an all-in-one smart camera based on well known standard technology. Reduces development time for your project.

Powerful

The Baumer AX series provides you with enough power for 300 fps interference or multiple neural networks working on the same image data.

Robust Open The Baumer AX The Baumer AX series provides series is made a canvas to to be reliable project your even in rough software ideas industrial on a ready to environment. use hardware platform

Portfolio overview: AX smart cameras

	Model	Mono Color	Sensor Type	Sensor	Resolution [px]	Pixel Size [µm]	Full Frames [fps]
NVIDIA® Jetson Nano™	VAX-32.I.NVN	M C	1/1.8" CMOS	IMX265	2048 × 1536	3.45 × 3.45	55
NVIDIA® Jetson Xavier™ NX	VAX-50.I.NVX	M C	2/3" CMOS	IMX250	2448 × 2048	3.45×3.45	77



Application – Smart Ag

The Case:

Identifying and classifying weeds using Al running on the AX Smart Camera.

The AX Smart Camera allows for a more compact inspection solution which is easier to integrate.

Benefits:

- More compact solution with easier integration
- IP 67 Rated
- Realtime inspection for quick execution



Application – Quality Control of Carbon Fiber

The Case:

Quality control of carbon fiber for identification and classification of defects as they start to develop with the Baumer AX Smart Camera in connection with a developed Al software.

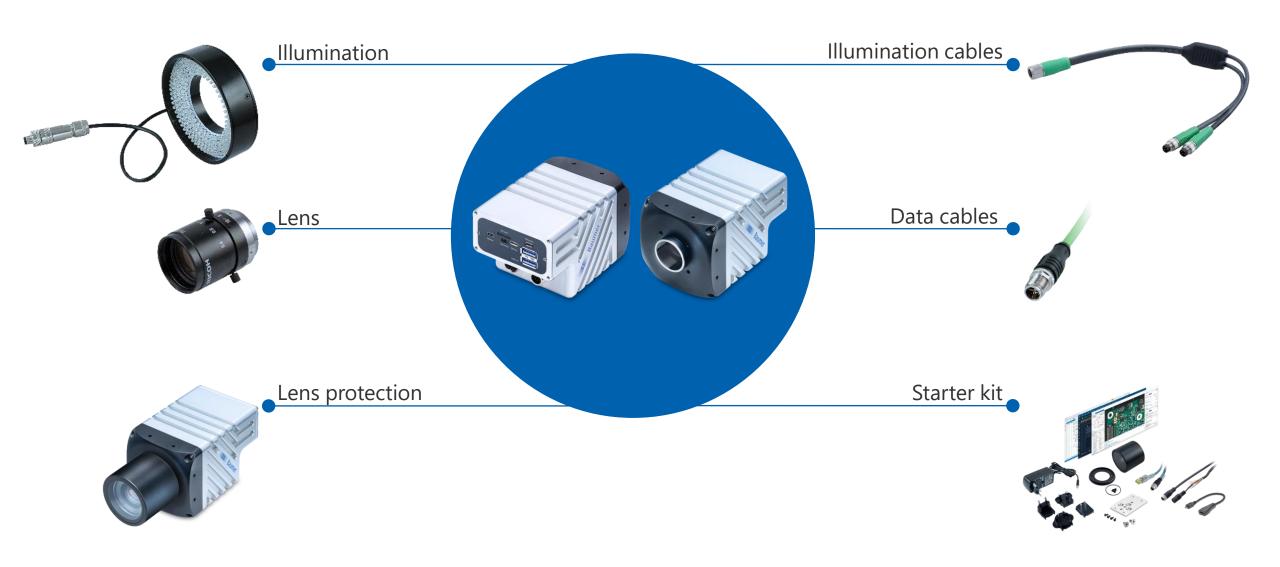
The freely programmable camera was equipped with an Al software. Fully embedded system, deeplearning algorithm combined with industrial design.

Benefits:

- All in one solution, no need to wire connections throughout entire plant or need for local compute unit.
- Realtime quality inspection including reporting possibilities for quickest reaction time
- Compact & non-invasive solution



Easy to work with the Baumer package





Want to dive deeper? Contact us!

We will be happy to support you with our knowledge to get the best out of your application:

Baumer

Website: <u>www.baumer.com</u>

Office: (860) 621-2121

E-Mail: sales.us@baumer.com

<u>James Huston – NE FSE</u>

Cell: (857) 260-6089

E-Mail: jhuston@baumer.com



Siemens Al Applications for Machine Tools

Visual Machine Awareness & Process Quality Monitoring

August "Gus" Gremillion, Solutions Consultant







Siemens Al Applications for Machine Tools

Visual Machine Awareness & Process Quality Monitoring



Automated visual inspections for improved machine protection

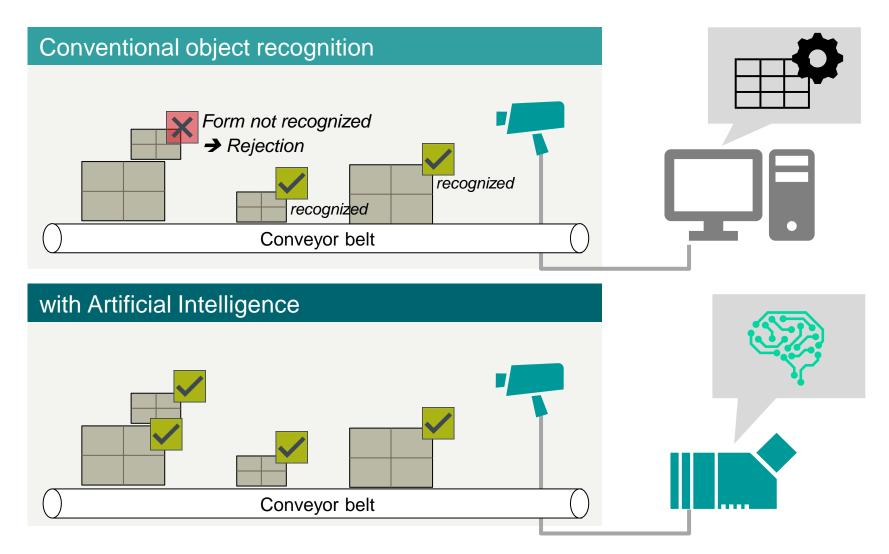
- Use visual analytics for workpiece and environment monitoring
- Can be used by every-day users and experts alike
- Reduce machine and asset damage costs





Artificial Intelligence in SIMATIC

Benefits of AI using an example



Properties



- Processing of data via programmed image capture system
- Each object to be recognized has to be precisely defined (deviations = rejection)
- Time-consuming programming for new objects

Properties



- Processing of input data via neural networks
- Higher availability through detection of complex patterns
- Easier handling also of unknown objects



Customer challenges: Manual, optical inspections still play a crucial role— amidst increasing automation demands

With manual optical inspection

Without manual optical inspection

Manual monitoring of machine setup, machine cells or shopfloor processes

Tie up skilled workers in timeconsuming, monotonous tasks

missing traceability and integration in automation

10

Poor machining preparation, unsupervised machine cells or shopfloor processes

Limited safety delivery plus higher machine damage risk and production of waste

Most alternatives:
Setup of visual-based solution is expertintensive, time-consuming and complex
to integrate in automation



Visual Machine Awareness: Automize and support manual, optical inspections in machines, machine cells and shopfloor

Visual Machine Awareness integration

Protect MyMachine /Setup enables workpiece and environment monitoring

Skilled workers are freed for "expert tasks"

Easy integration in existing automation + traceability and reporting

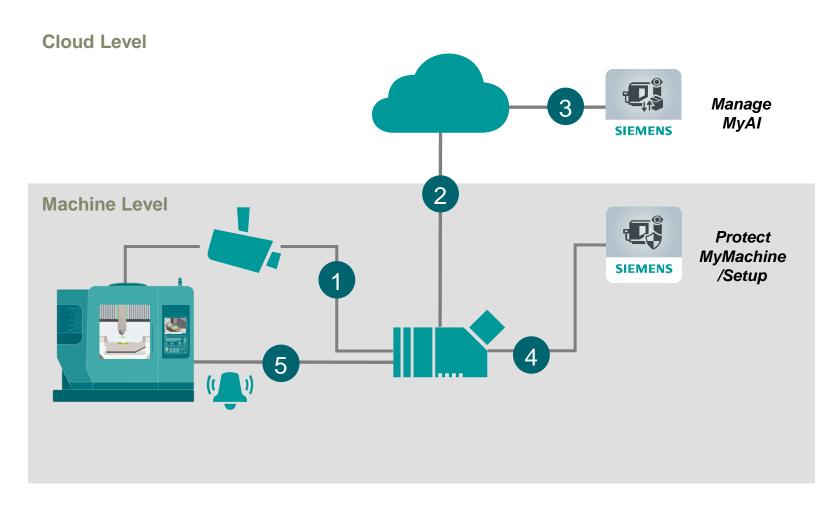
Protect MyMachine /Setup support assembly and packaging processes

Manage MyAI enables cutting edge, online AI-model creation for visual analytics

The applications can be used by everyday users and experts alike

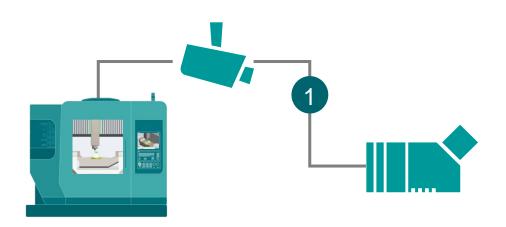


Visual Machine Awareness – Enabling the next generation of automation and machine protection through visual analytics



- 1 Camera hardware connected directly to Industrial Edge for Machine Tools
- Training data collected over Industrial Edge for Machine Tools*
- Manage MyAI*
 Cloud-based model creation and management
- 4 Protect MyMachine /Setup*:
 Workpiece Monitoring and Object
 Detection
- Model results available directly on Industrial Edge for Machine Tools.

Integrating cameras near or inside the machine tool



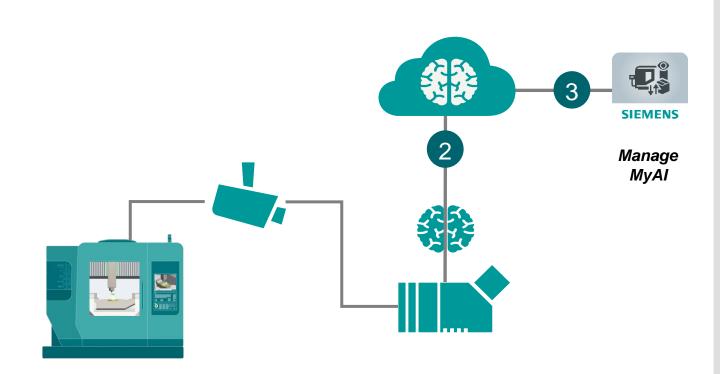
Camera hardware connected directly to Industrial Edge for Machine Tools

- Flexible specification enables huge variety of implementation possibilites
- Camera requirements depend on use case, e.g. microscopic camera for toolwear analysis or special housing for usage in dirty and wet environment
- Simple IP Camera Adapter available from Industrial Edge for Machine Tools platform

Camera Requirements	Features
Connectivity	RTSP (LAN based)
Resolution	Full HD (1920x1080) or HD (1280x960)
IP-Code	IP 65/66/67 recommended
Cabling	PoE (Power over Ethernet)
Video Compression standard (video Codec)	H.264
Frame rate	adjustable



Manage MyAl enables automatic generation of computer vision Al models

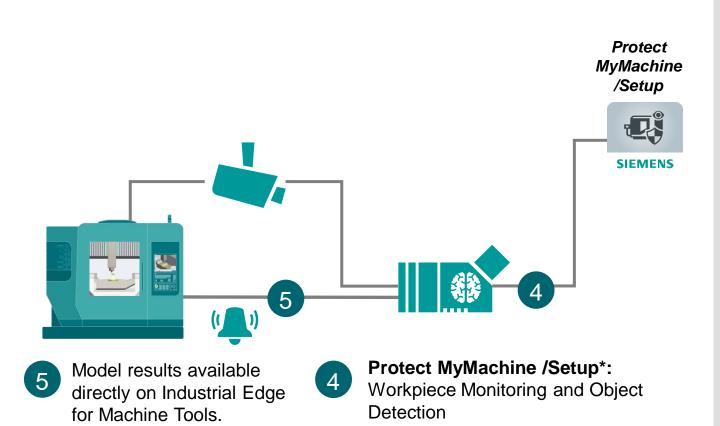


- Training data collected over Industrial Edge for Machine Tools*
- Manage MyAl
 Cloud-based model
 creation and management

- Images collected via Edge application are send automatically to the cloud
 Offline approach without a MindSphere connection also available
- Data labeling, Data Augmentation and CAD-based data generation to reduce required amount of real images and shorten and ease "time to model"
- One-click training of neural network technology
- Model architectures dedicated to many industrial use cases
- → Easy to use tool for everyday users; no Machine Learning knowledge required



Approach: compliment existing visual processes with advanced analytics – directly at the machine tool

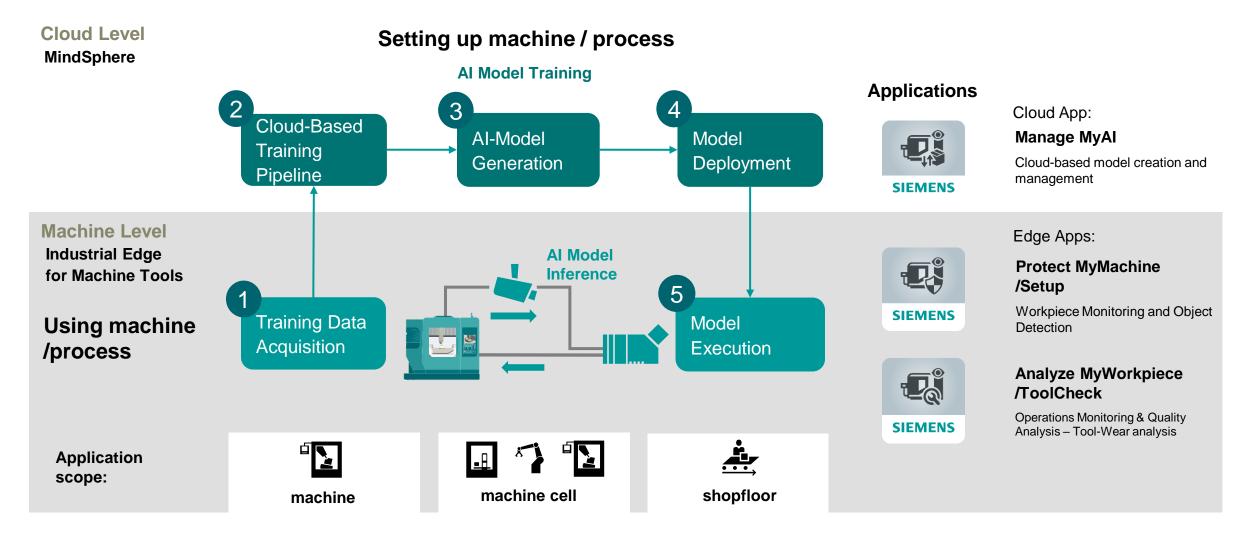


- Enablement of several industrial use cases:
 - Workpiece Identification and Rotation Analysis
 - Anomaly Detection
 - Object Detection
 - Feature based Identification:

Detection of objects based on predefined features, e.g. motor identification based on plates, screws

- Series Monitoring: Sequential model inference to support processes like packaging or assembly
- Automized model inference and result processing possible, e.g. via SINUMERIK or Rest API
- Documentation of camera images and corresponding results for reporting
- → Benefit from state of the art technology in the machine tool and its surrounding

How can a closed loop ecosystem enable Al model training and deployment?





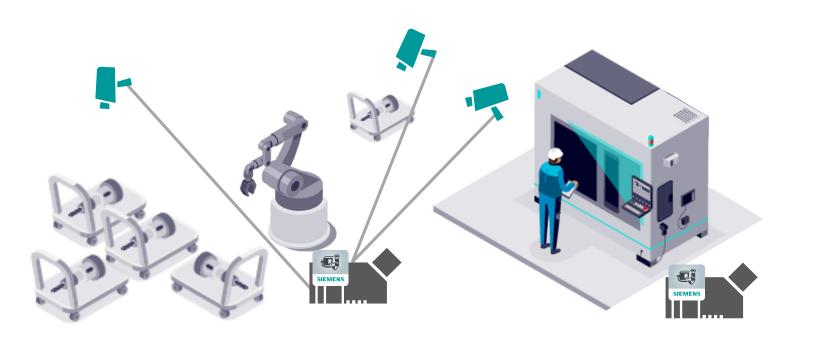
Machine Protection with Protect MyMachine /Setup

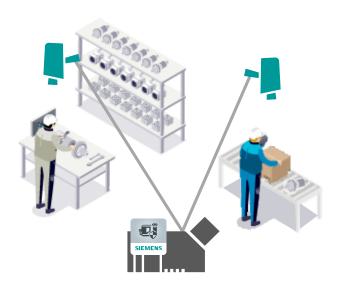
Use cases



Visual Machine Awareness

Protect MyMachine /Setup - Use Case Overview





Workpiece Identification Workpiece Verification

Workpiece Rotation Verification

Workspace Monitoring Anomaly Detection in Assembly

Motor Assembly Support

Packaging Support

Application scope:











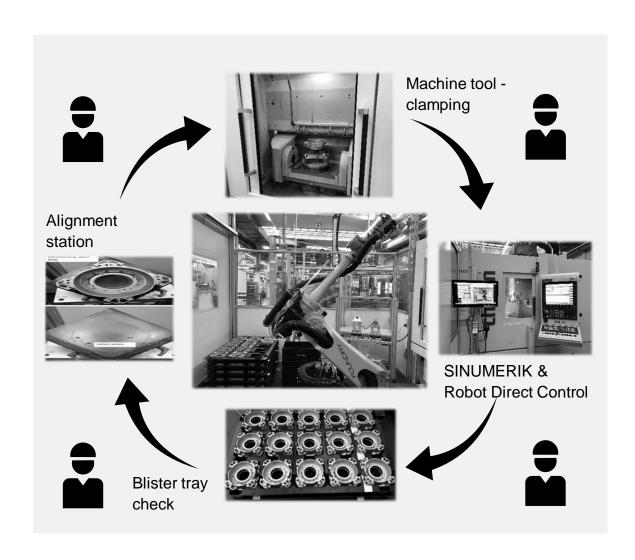
machine



shopfloor



Before: Manual process work causes lag and machine collisions on production machines



Blister Tray Check

Order Scanned

Robot Referenced

Clamping Adjusted

NC-Program called

Workpiece pick and place

Sensor monitoring

CNC Machining



Manually regulated by machine operator.

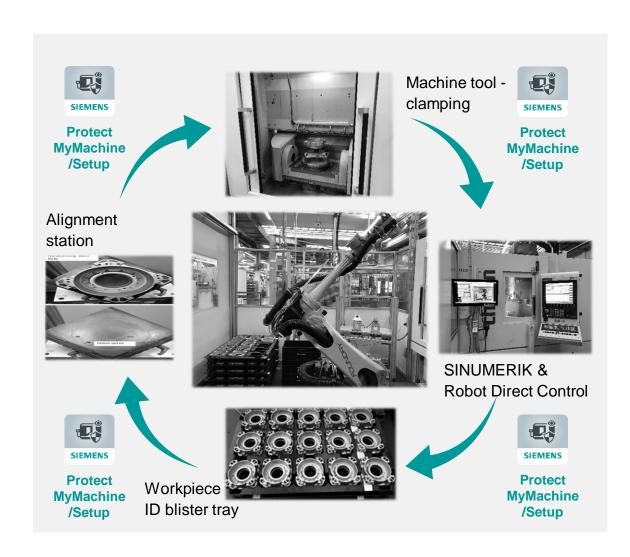
- Manual set-up requires approx. 45 min.
- · Sensor approach is unreliable:
 - Long training times and unique features (small holes) can not be detected
- Set-up takes ~16% of production time

Manual process

Automated Process



After: Protect MyMachine /Setup enables process automation through secure and reliable visual analytics



Visual AI Model: Workpiece ID in Blister Tray

Robot Grip Referenced over MGUD

Clamping Adjusted by Robot over MGUD

Visual Al Model: Rotation Check

Workpiece pick and place

NC-Program called over MGUD

CNC Machining



Protect MyMachine /Setup

Automatically initiated by Protect MyMachine /Setup Supervised by machine operator.



- Automation can be powered by Protect MyMachine /Setup
- Application uses visual analytics Al to train new models
- Minimum 16% savings potential + higher process reliability



Protect MyMachine /Setup Use Case: Workpiece Identification and Position Verification – robotics automated machine loading

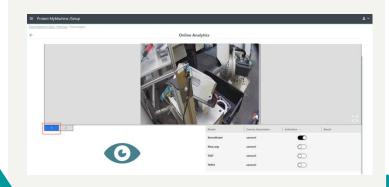
1. Model Training







2. Simple Edge-application configuration





3. Environment Deployment





Workpiece ID / Workpiece Orientation

- Camera live stream in the loading environment
- Detection of workpiece ID and rotation
- Visualization of collected data (process quality, workpiece ID)



Protect MyMachine /Setup Use Case: Workpiece Identification – robotics automated machine loading







machine cell





Faster production due to efficient work piece handling

Automatic identification of workpieces to eliminate time consuming manual tasks

CUSTOMER PAIN(S)

- Several similar looking types of bearing plates are machined
- Manual identification of workpiece type and machine adjustments are time consuming
- The following steps can not be automated because of this manual step
- Total manual handling and process adjustments for new work pieces including positioning and robot referencing take around 45min
- Wrongly identified pieces cause waste or harm the machine



Manage



Protect MvMachine /Setup

OUR APPROACH

- Using camera based Protect MyMachine /Setup Edge App for exact work piece identification
- Newest vision based AI technology trained to the customer use case
- Automized and guided workflow in Manage MyAl MindApp for model creation and management



- Automizing the identification and the following handling steps saves ~16% of production time
- Approach is directly integrated in handling program
- Freeing time of machinist for more relevant tasks
- Benefits of an Al approach without the need of an AI expert





Protect MyMachine /Setup Use Case: Assembly Completeness Check



Ensure proper assembly due to feature based identification

Detection of misassembled pieces

CUSTOMER PAIN(S)

- Several similar looking types of motors are assembled
- Small differences like direction of power supply connection, bearing plate type and mounted screws lead to extremely high numbers of variations
- The motor assembly is challenging and requires precision and expert knowledge
- Sensor or standard vision approach is unreliable because the assembled party vary in size and look



Manage



Protect **MvMachine** /Setup

OUR APPROACH

- Using camera based **Protect MyMachine /Setup** Edge App to teach features and identify objects based on these features
- Newest vision based AI technology trained to the customer use case
- Automized and guided workflow in Manage MyAl MindApp for model creation and management

Detected product: Motor PMMS - 1002-R MLFB: ABC-12-ABC

Feature details: Screw mounted: Gearing plate: type A Cover top:



CUSTOMER VALUE

- Improved quality and reduced scrap rate
- Direct feedback and support to worker via app result visualization

Yes

- · Easy adaption to new products as feature based approach can differential between similar looking objects
- Benefits of Al without the need to know Al





Protect MyMachine /Setup Use Case: Sequential Assembly Support



Improved quality due to series assembly monitoring

Direct detection of incorrect mounting when it happens

CUSTOMER PAIN(S)

- · Incorrect mounting in assembly are often not directly detected
- · Missing parts inside the motor can not be detected at EOL quality check
- Malfunction at customer side is expensive, time consuming and damages the reputation
- The motor assembly is challenging and requires precision and expert knowledge
- Sensor or standard vision approach is unreliable because the assembled party vary in size and look



Manage MyAl



Protect MyMachine /Setup

OUR APPROACH

- Using camera based Protect MyMachine /Setup Edge App to sequentially monitor the assembly
- Newest vision based AI technology trained to the customer use case
- Automized and guided workflow in Manage MyAl MindApp for model creation and management



- Improved quality and reduced later complaints
- 360° inspection of the whole assembly process
- Direct feedback and support to worker via appresult visualization
- Easy adaption to new products as feature based approach can differential between similar looking objects
- Benefits of Al without the need to know Al





Protect MyMachine /Setup Use Case: Workpiece Verification







machine cell



shopfloor

Machine and tool protection due to workpiece identification

Automatic identification of workpieces to ensure proper machining

CUSTOMER PAIN(S)

- Different workpieces require different machining with expensive high precision spindle
- Manual selection of CNC program based on workpiece requires expert knowledge and is error-prone
- Wrongly selected CNC program can cause waste and production stop due to machine and tool damage



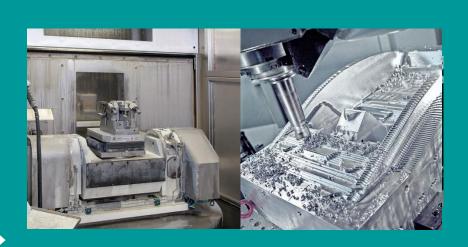
Manage MyAl



Protect MyMachine /Setup

OUR APPROACH

- Using camera based Protect MyMachine /Setup Edge App to verify workpiece and selected CNC program
- Newest vision based AI technology trained to the customer use case
- Automized and guided workflow in Manage MyAl MindApp for model creation and management



- Protection against expensive machine and spindle damages by verifying the machinists work
- · Avoidance of downtime und waste
- Seamless integration of verification step in G-code and automation
- Benefits of an Al approach without the need of an Al expert





Protect MyMachine /Setup Use Case: Workpiece Rotation Verification







machine cell





Avoiding machine downtimes due to workpiece rotation verification

Analysis of workpiece rotation to ensure product quality

CUSTOMER PAIN(S)

- · Workpieces are almost rotational symmetric
- · Proper rotation is hard to detect for machinists
- Sensor approach is unreliable: Long training times and unique features (small holes) can not be detected
- Wrongly rotated pieces are waste and must be eliminated by a second manual check after processing



Manage



Protect MvMachine /Setup

OUR APPROACH

- Using camera based Protect MyMachine /Setup Edge App for workpiece rotation verification
- Newest vision based AI technology trained to the customer use case
- Automized and guided workflow in Manage MyAl MindApp for model creation and management



- Minimization of production waste
- Freeing time of machinist for more relevant tasks
- Approach is integrated in handling program for optimal automation
- Possibility to integrate several use cases in one step, like a rotation verification and workpiece identification



Customer benefits



Unique Selling Points Why select these applications, instead of other computer-vision approaches?



Built-in monitoring integration with controls – direct results transfer to shopfloor



Closed loop workflow directly creating and delivering Al models for multiple use cases



Reduced model training time via synthetic data inputs, integrated within industrial processes



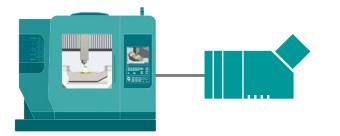


Process Quality Monitoring



Configure near-realtime process quality monitoring to enable 100% test coverage

1 Record high frequency data of in-spec process runs



This reference data should reflect the acceptable behavior of the manufacturing process.

2 Specify a signal for which a monitoring model shall be created



The applications automatically generates a monitoring model based on the 6-sigma training concept.

Set up a monitoring job for production



Data points outside the model bounds are reported as anomaly. In case of "false positive" results the model can be easily updated without running the training pipeline.



Custom Algorithm Executor (CAE)

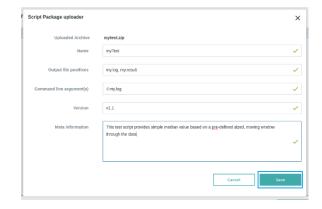
- Secure runtime environment for user-defined data analysis
- Python scripts and Linux executables
- Data provisioning and result reporting managed by host application
- Facilitates rapid implementation of process specific monitoring strategies

Upload algorithm package



Data processing is triggered according to machining process events.





Inspect monitoring results





Use data at the machine to automate processes & ensure in-process quality control







Reduce costs by replacing manual spot checks with a continuous data driven approach.



Early detection of quality problems and saving of follow-up costs through 100% test coverage

Full traceability of production thanks to digital fingerprints of every single workpiece



Contact

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AI-Enabled Autonomous Optimization for Continuous Manufacturing

Karim Pourak, Co-Founder & CEO Kamran Paynabar, Ph.D., Co-Founder and CSO











Welcome to ProcessMiner™

AI-ENABLED Autonomous optimization for continuous manufacturing

Presenting: Karim Pourak, CEO & Prof. Kamran Paynabar, CSO

PROCESSMINER platform

ProcessMiner is an applied Al-driven predictive and prescriptive analytic platform for continuous manufacturing focusing on AUTONOMOUS optimization of:

- Product Quality
- Raw Material Consumption
- Downtime Reduction
- Sustainability Improvement

























TOP 4 CHALLENGES ALL MANUFACTURERS FACE



Raw Material Cost



Productivity Gains

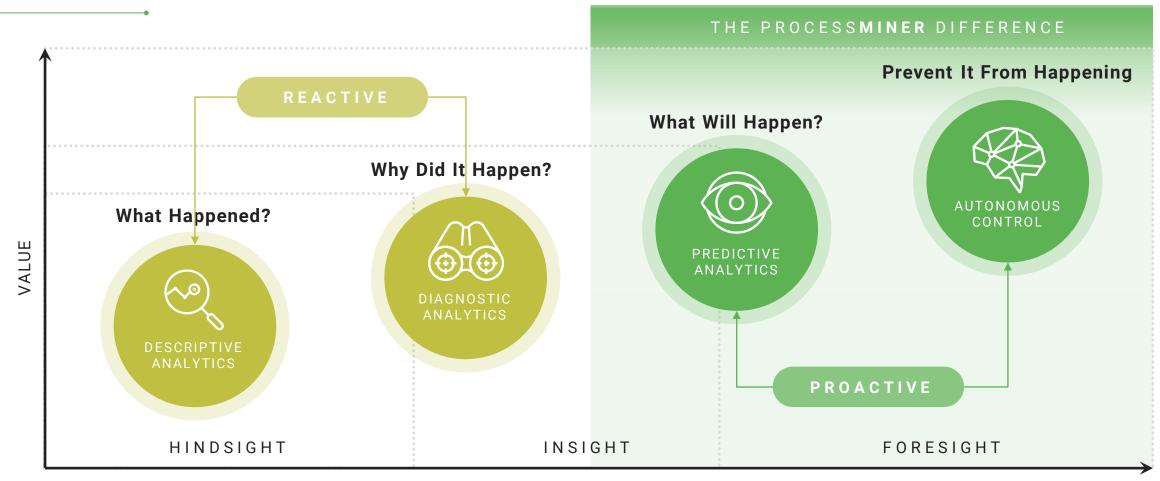


Skilled Labor Gap



Sustainability Goals

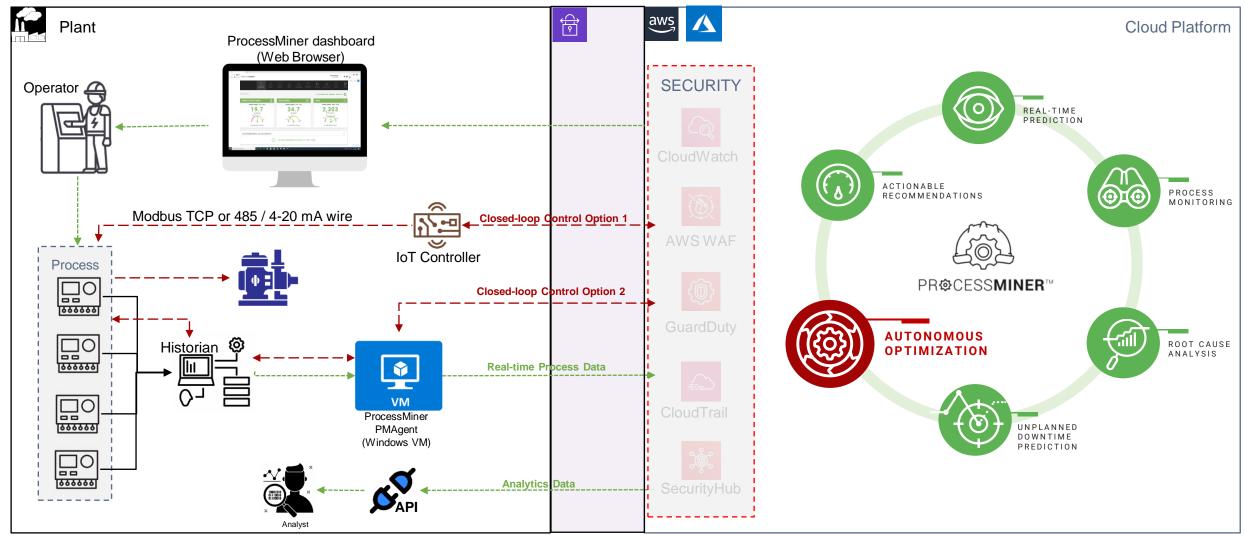
PROCESSMINER IS TRANSFORMING THE MANUFACTURING



DIFFICULTY

HI-LEVEL ARCHITECTURE ON CLOUD





DELIVERED BENEFITS OF AUTONOMOUS CONTROL

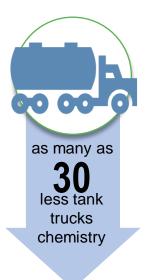


Several Paper and Tissue mills have been able to achieve one or more of the following (Annually):















USE CASE: Paper Mill A

Autonomously Optimized Chemistry Control (Wet Strength)



BACKGROUND

- Goal to reduce raw material consumption
- Maintain target product quality spec limits
- · Optimize the dosage of chemistry in the process

CHALLENGE

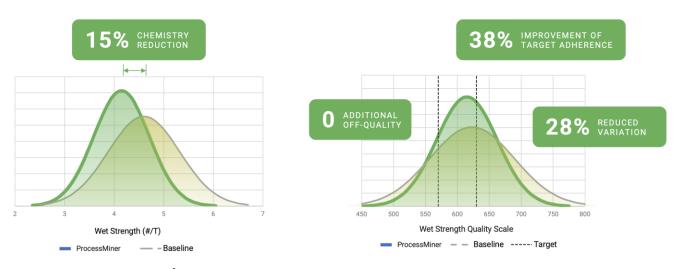
- · Reduce raw material consumption while optimizing quality
- · Chemistry dosage scheme was inefficient
- Need a real-time autonomous and dynamic solution
- · Employee turnover and inexperience impacts consistency

SOLUTION

- Predict and generate closed-loop recommendations to improve quality outcomes
- · Use AI to drive optimization of chemistry dosage
- Machine learning ensures the quality measure remains accurate

RESULTS

- 15% Reduction in Chemistry Dosage
- 38% Improvement of Target Adherence
- 28% Reduction in Lab Test Wet Tensile Variation



Value: \$500K+ Annual savings per line

USE CASE: Paper Mill B

Autonomously Optimized Chemistry Control (Wet Strength)



BACKGROUND

- · Goal to reduce raw material consumption
- · Need to optimize process set points in real-time
- · Optimize the dosage of chemistry in the process

CHALLENGE

- · Reduce raw material consumption while maintaining quality
- · Chemistry dosage scheme was inefficient
- · Need a real-time autonomous and dynamic optimization solution

SOLUTION

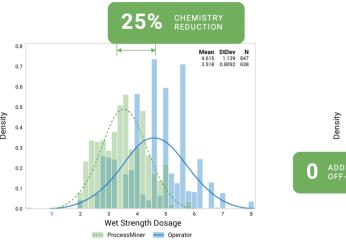
- Predict and generate closed-loop recommendations to improve quality outcomes
- Use AI to drive optimization of chemistry dosage
- Machine learning ensures the quality predictions remain accurate

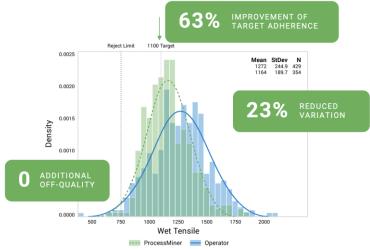
RESULTS

25% Reduction in Wet Strength Chemistry Dosage

63% Improvement of Target Adherence

23% Reduction in Wet Tensile Variation





Value: \$425K+ Annual savings per line

USE CASE: Plastic Extrusion Defect and Scrap Reduction:



CHALLENGE

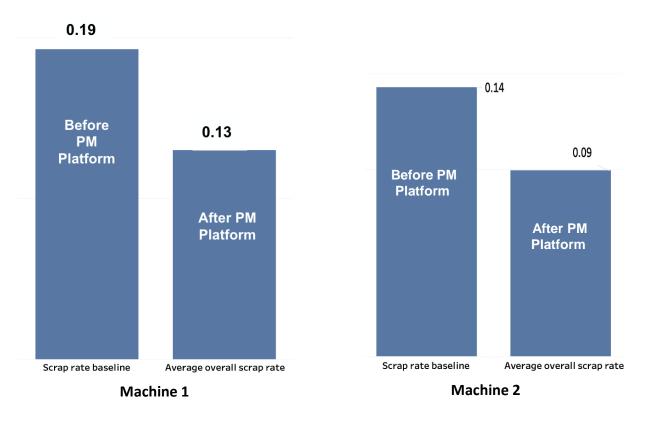
- · High Scrap Rates on Medical Viales
- · Determining top influencers on scrap as process shifts occur
- Dynamically changing nature of continuous manufacturing presents manual optimization challenges to operators

SOLUTION

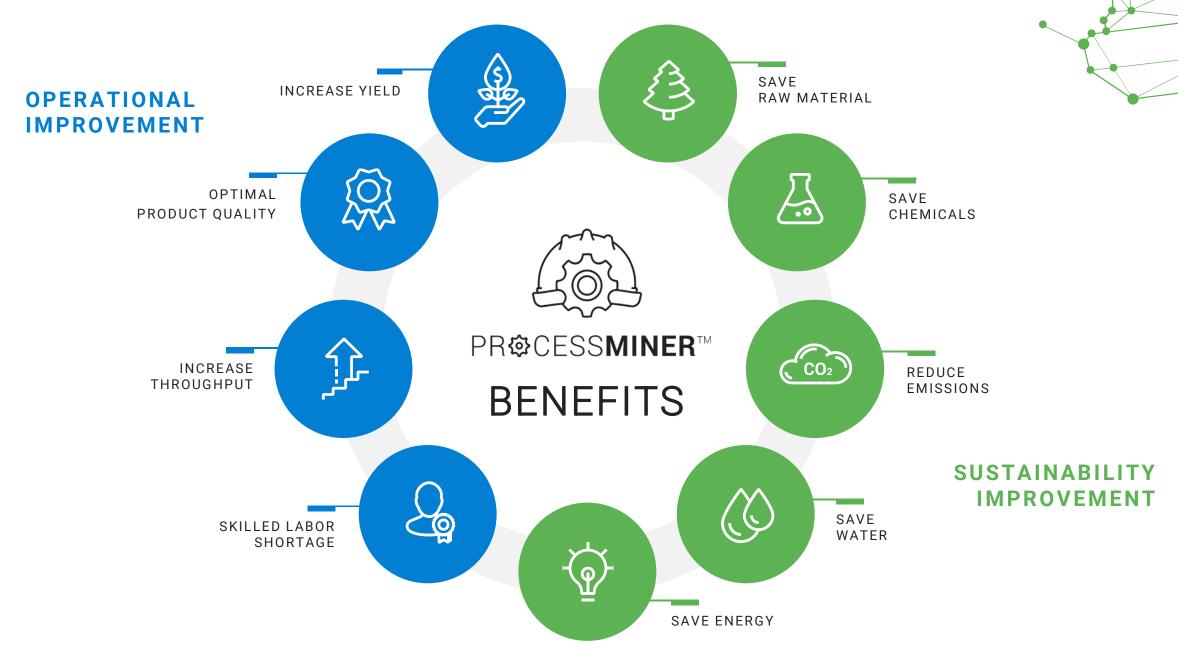
- Autonomous Optimization of Plastic SME Knowledge
- Automated Recommendations of dominant parameters
- Providing Operators with the biggest influencers on scrap

RESULTS

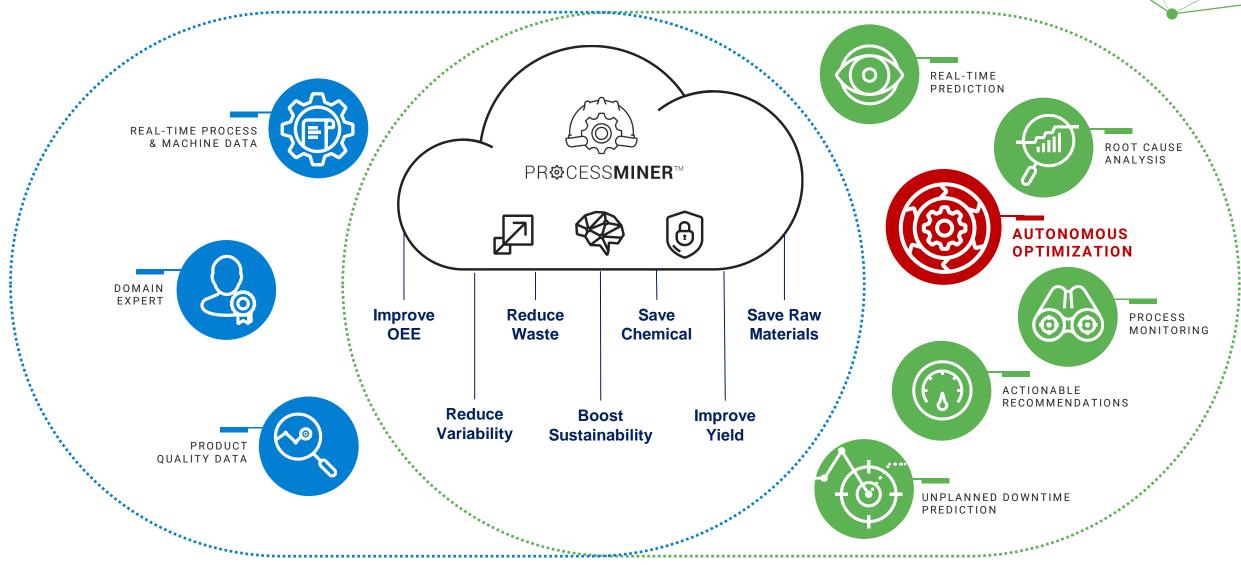
35% reduction in scrapped bottles in 7 months 230K bottles were saved

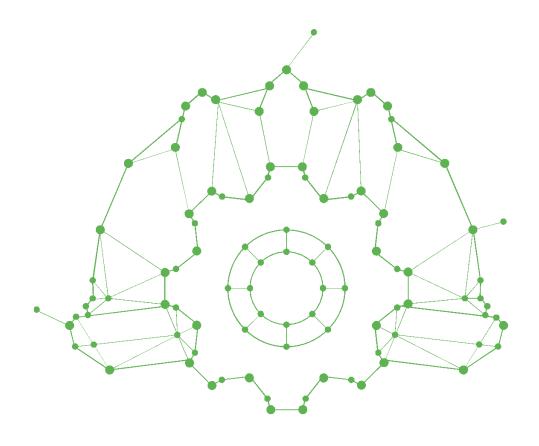


Value: \$600k+ annually



PROCESSMINER PLATFORM AT HIGH-LEVEL



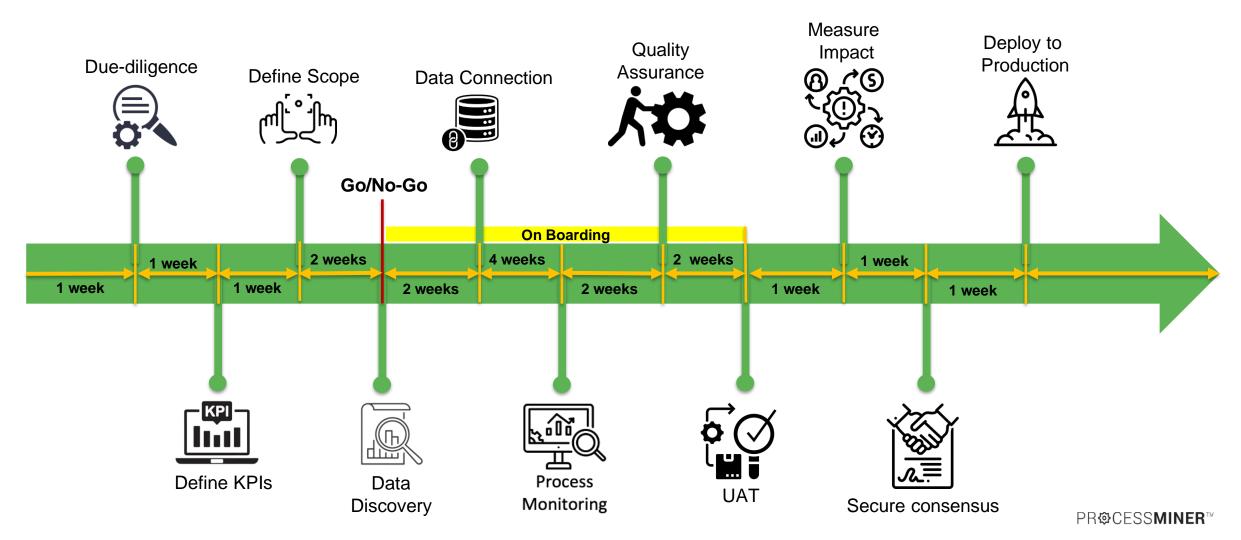


THANK YOU

www.processminer.com

rberman@processminer.com

Proof Of Value Sample Timeline





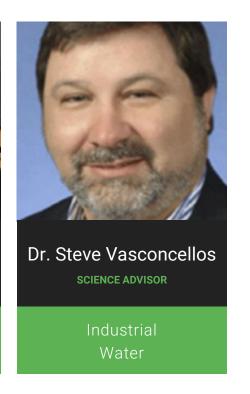
Board of advisors with deep domain knowledge











Manufacturing Digital Twin Precision Machining Case Study

Professor George Bollas
Director of Pratt & Whitney
Institute for Advanced Systems Engineering









MANUFACTURING DIGITAL TWIN PRECISION MACHINING CASE STUDY

Please contact Professor Bollas for questions about his presentation.

George M. Bollas
P&W Endowed Chair Professor – Chemical & Biomolecular Engineering Director
Pratt & Whitney Institute for Advanced Systems Engineering
School of Engineering – University of Connecticut

George.Bollas@uconn.edu

Phone: 860-486-3355

utc-iase@uconn.edu

http://www.utc-iase.uconn.edu/



Hyperdimensional Computing for Near-Sensor Intelligence on Manufacturing Systems

Assistant Professor Farad Imani Department of Mechanical Engineering





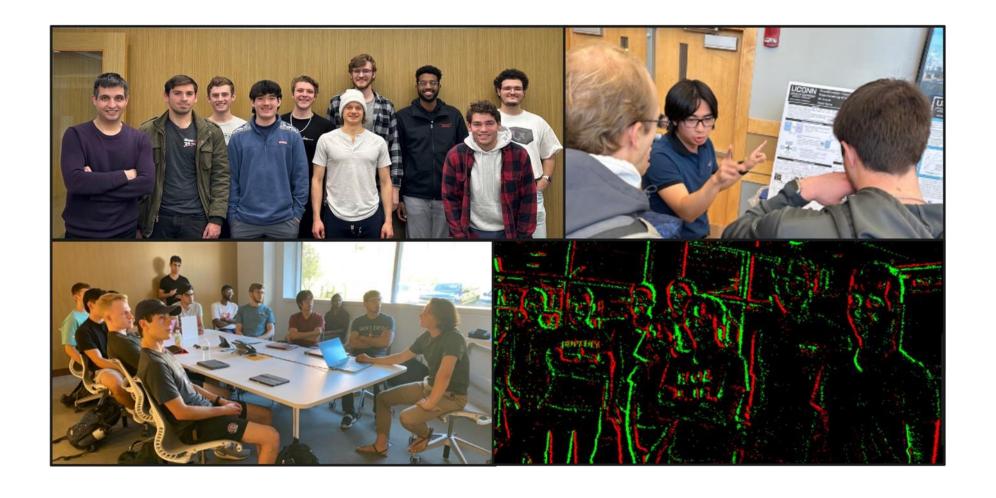
Farhad Imani

Assistant Professor

Department of Mechanical Engineering
University of Connecticut

June 7, 2023

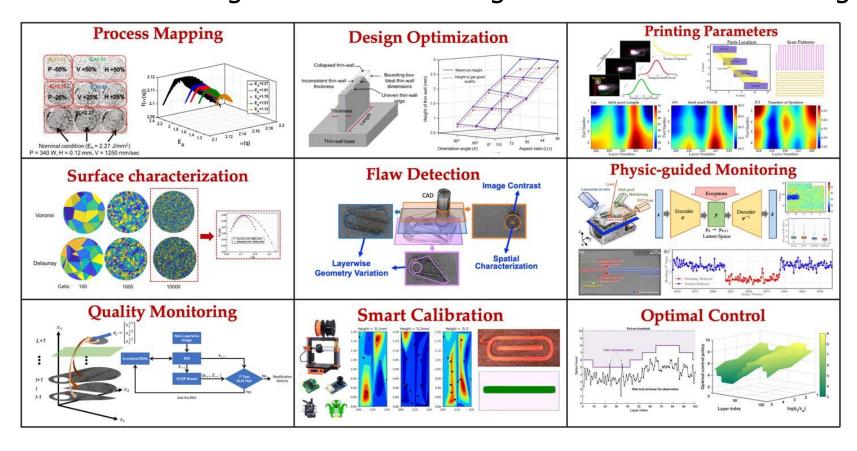
Intelligent Systems & Control Laboratory (ISCL)





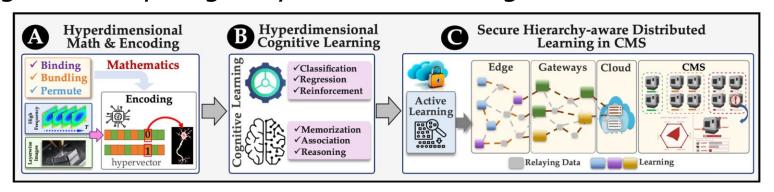
Current Research

▶ Process Monitoring and Decision Making in Advanced Manufacturing

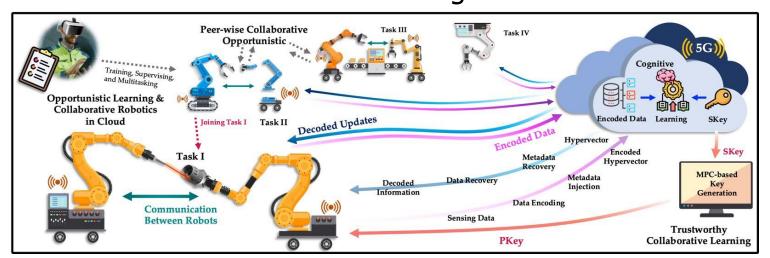


Current Research

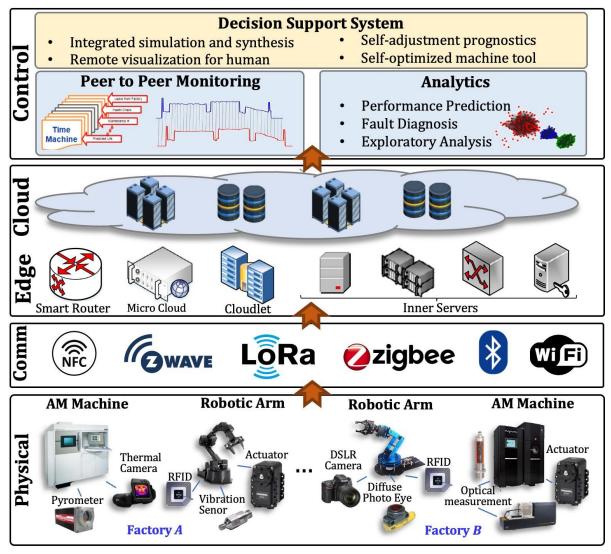
Cognitive Computing in Cyber Manufacturing



Collaborative Robotics for Manufacturing

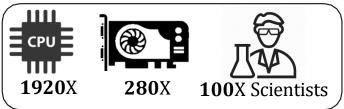


Cyber Manufacturing System



Machine vs Human

AlphaGo



1 MWatt, \$3000 electric bill/game!

Lee Sedol



~20W brain or 100W whole body





Human Brain Learns Much Better!

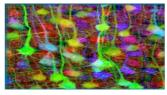
Low power ~20 W power consumption





Learning ability Supervised & unsupervised

Fault tolerance Noisy input, Neurons may die





Highly parallel 100 Billion neurons 1000 Trillion synaptic

High power ~KW Power

Low Robustness

High Variability,

Low SNR







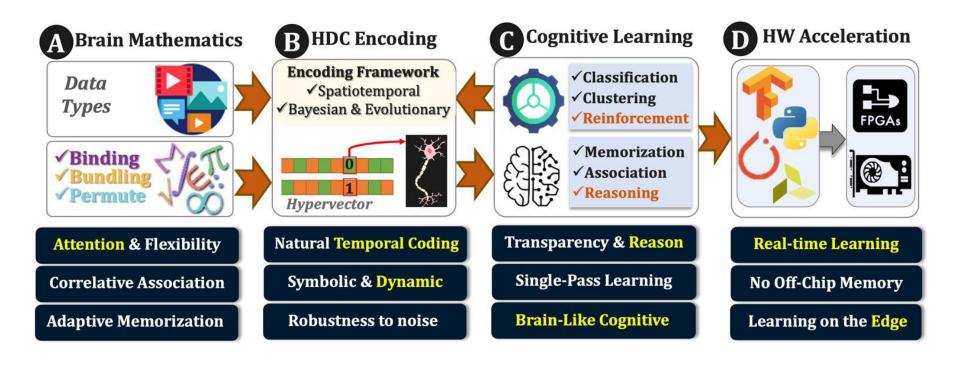




Very slow in learning

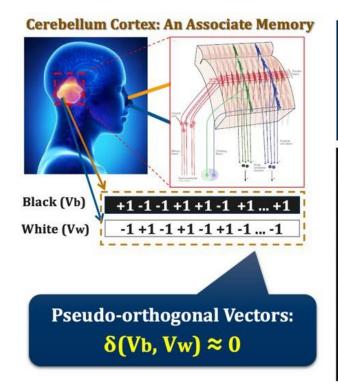
Limited Parallelism GPU 4000 cores CPU 100 cores

Brain-like Hyperdimensional (HD) Computing



At least two orders of magnitude higher efficiency, robustness to extreme noise, advanced learnability, and human-like reasoning capability

Brain-inspired Hyperdimensional Computing



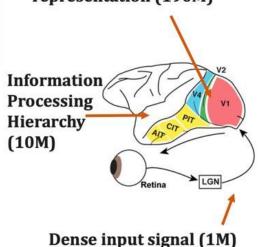
"The **cerebellum** is an integral part of the nervous system subserving sensation, cognition, emotion, and autonomic function,"

Jeremy Schmahmann @ Harvard.



Source: prof. Hasan, Max-Planck-Institute for Research

High dimensional sparse representation (190M)



Z. Zou, H. Alimohamadi, A. Zakeri, **F. Imani**, Y. Kim, M. Najafi, and M. Imani, "Memory-inspired spiking hyperdimensional network for robust online learning," Nature Scientific Reports, Vol.3, No. 1, p1-13, 2022.

P. Poduval, A. Zakeri, **F. Imani**, H. Alimohamadi, M. Imani, "Graphd: Graph-based hyperdimensional memorization for brain-like cognitive learning," Frontiers in Neuroscience, Vol. 16, p.5, 2022.

Orthogonality in HD Space

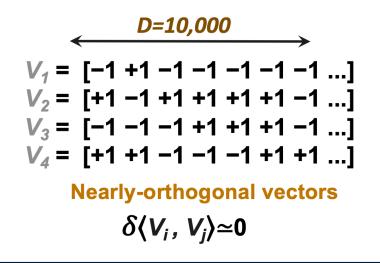
- **∴** In High-Dimensions (D»d):
 - Large amount of random vectors are nearly orthogonal
 - Orthogonality can be used for symbolic algebra

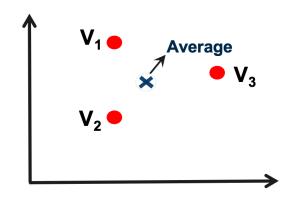
Random Vectors $V_{1} = [-1 + 1 - 1 - 1 - 1 - 1 ...]$ $V_{2} = [+1 - 1 + 1 + 1 + 1 - 1 ...]$ $V_{3} = [-1 - 1 + 1 + 1 - 1 - 1 ...]$... $V_{p} = [-1 - 1 + 1 - 1 + 1 - 1 ...]$ $\delta(V_{i}, V_{j}) \approx 0$ $\delta(V_{i}, V_{j}) \approx 0$

R. Chen, M. Imani, and **F. Imani**. "Joint active search and neuromorphic computing for efficient data exploitation and monitoring in additive manufacturing." *Journal of manufacturing processes*, Vol. 71, pp:743-752, 2021.

HD Operations: Bundling

Bundling (+): Represents a set $H = [V_1 + V_2 + V_3]$





Bundling is like a memory: remember the input information





$$\delta \langle H, V_4 \rangle \simeq 0$$

$$V_4 \text{ in } H$$

HD Operations: Binding

▶ Binding (*): Associates two information

$$H = A *R$$

$$A = \begin{bmatrix} -1 & +1 & -1 & +1 & -1 & -1 & -1 & ... \end{bmatrix}$$

$$R = \begin{bmatrix} +1 & -1 & +1 & +1 & +1 & -1 & -1 & ... \end{bmatrix}$$

$$H = \begin{bmatrix} -1 & -1 & -1 & +1 & +1 & +1 & ... \end{bmatrix}$$

Orthogonal

$$\delta\langle H, A \rangle \simeq 0$$

 $\delta\langle H, R \rangle \simeq 0$

Invertible

HD Operations: Permutation

Permutation (ρ): Makes a dissimilar vector by rotating

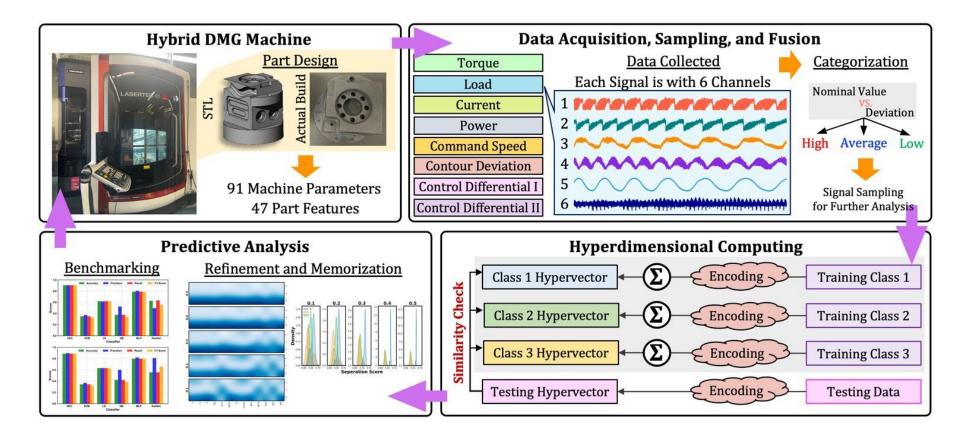


A trigram "ACG" is encoded by:



Good for representing sequences

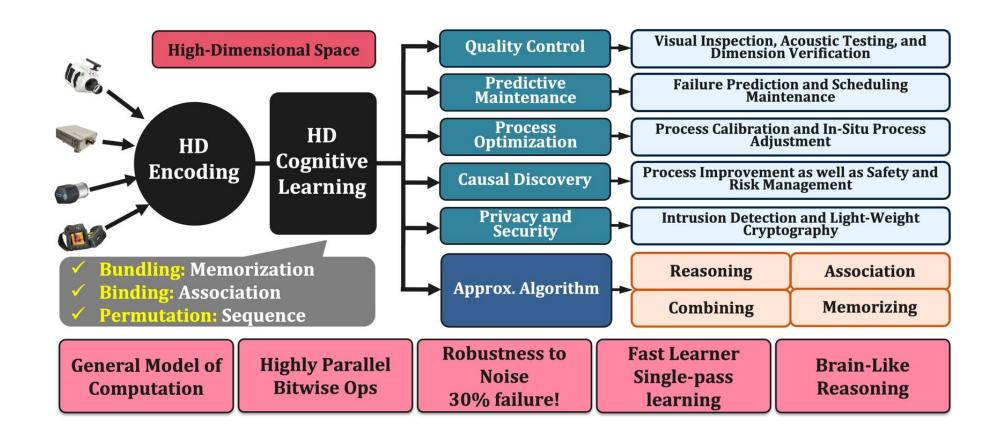
Quality Characterization on Edge



- D. Hoang, N. Mannan, R. ElKharboutly, R. Chen, and **F. Imani**, "Edge Cognitive Data Fusion: From In-Situ Sensing to Quality Characterization in Hybrid Manufacturing Process," *ASME Manufacturing Science and Engineering Conference (MSEC)*, 2023. (Accepted)
- D. Hoang, N. Mannan, R. ElKharboutly, R. Chen, and **F. Imani**, "Graph-Guided Hyperdimensional Computing for Brain-Like Reasoning in Manufacturing Systems," *Elsevier Journal of Materials Processing Technology*, 2023. (Ready to Submit)



Summary



Contact Information



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Industry 4.0 Al Forum

Software and Physics Based Digital Twin

Zhigang Wang, Senior Principal Engineer, Raytheon Technologies Research Center















Software and Physics Based Digital Twin

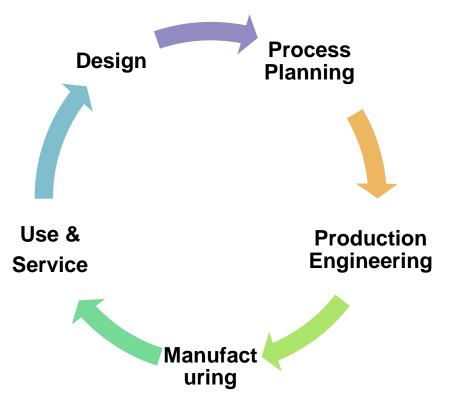
Zhigang Wang

June 7, 2023

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Smart Monitoring and Control of Machining Processes



Product life cycle of traditional manufacturing process (lots of production data), however, limited usage due to no context information to link them.

The most important factor of productivity is reliability.



High cost spent on manufacturing systems maintenance

- 30+% of the operating cost; 60%~75% of the total lifecycle costs (> Initial capital investment)
- Unplanned downtime costs an estimated \$50 billion each year
- Poor maintenance strategies reduce productive capacity ~20%

Smart Manufacturing: fully digitalized, distributed intelligence, collaborative supply chain, optimal decision making, advanced sensors and big data analytics. ------ NIST



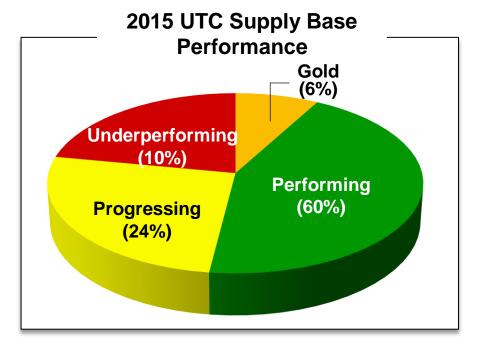
RTX Supplier Health Assessment

Overall equipment effectiveness (OEE) calculation is based on 3 factors: Availability,
 Performance, and Quality



- Supply Health Assessment: A structured process to identify risks in the supply base and develop plans to reduce or eliminate them
 - Is there a need for change?
 - Can the supply base meet expanding demand?
 - Do suppliers have the capabilities and capacity?
 - Does quality and delivery performance pose a risk to supply?
 - Per P&W Middletown control tower metrics in 2017:
 - Mean time to respond: 3 hours
 - Mean time to repair: 11.4 hours

for a typical machine down (unit cost: \$500.00 / hour).



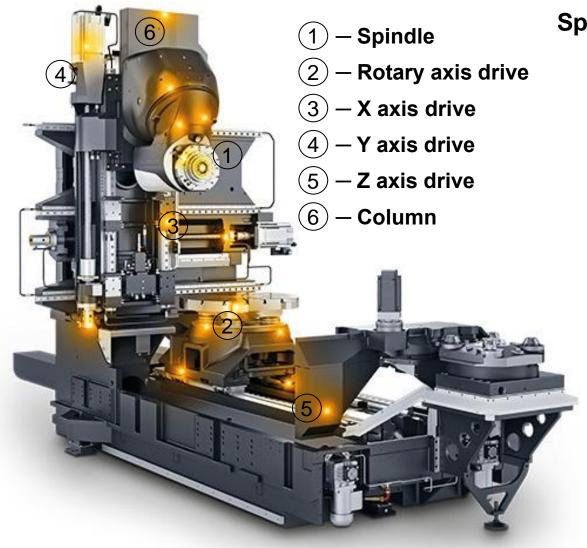


Technologies that enables the smart manufacturing

CONNECTED REMOTE PREDICTIVE SMART MACHINES MONITORING ANALYSIS PRODUCTION Augmented Augmented Integration Sensors Network Intelligence behavior **Built-in sensors** Connectivity Applications / Management **Processing** Existing machine • 5G IoT middleware Event processing visualizations Bluetooth Data management sensors Dashboards / Wi-Fi displays **Analytics** • RFID **External sensors Existing data** Integration with Predictive algorithms TCP/IP between • PLC legacy software Failure detection Temperature CNC and PC Business process Vibration CMMS Machine learning • Mobius or High-• ERP management Amperage Stream analytics speed series bus Reports Data historian (data in motion) **Electrical signals** Industry standards **Batch analytics (data** Original at rest) Field service All drive axis motor equipment signal Automated manufacturer Encode / scale of maintenance tickets parameters each drive axis Service data log



Key components in machine tools to be monitored



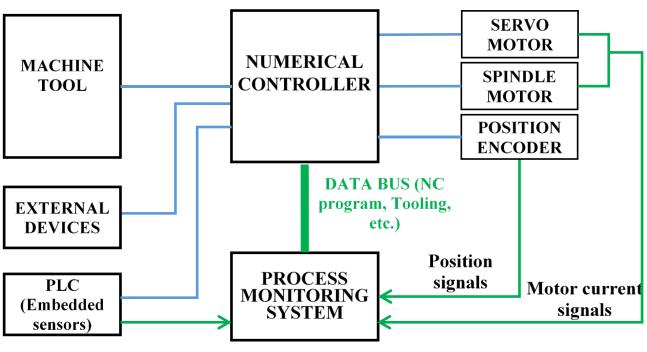
Spindle and drive axis

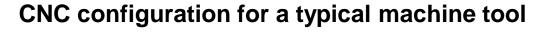
- Preventive protection with vibration sensors on the machine spindle.
- Embedded temperature sensor to determine and compensate for thermal growth.
- Electrical motor and encode signal to detect health condition for each drive axis.
- Tool identification for manual, contact-free reading and writing of tool data
- Internal coolant supply flow monitoring to determine the necessary coolant output

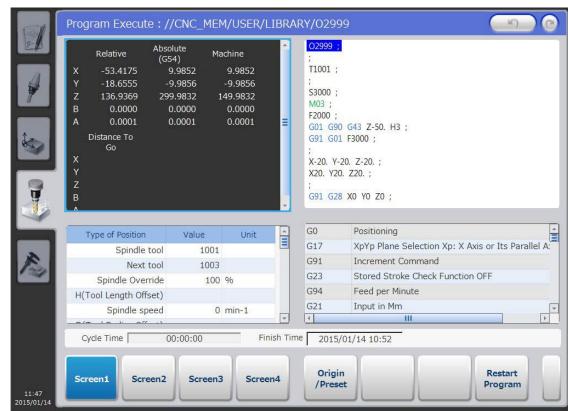


Contextualization of Machining Processes

How to contextualize the machining process based on structured CNC data on the machine tools



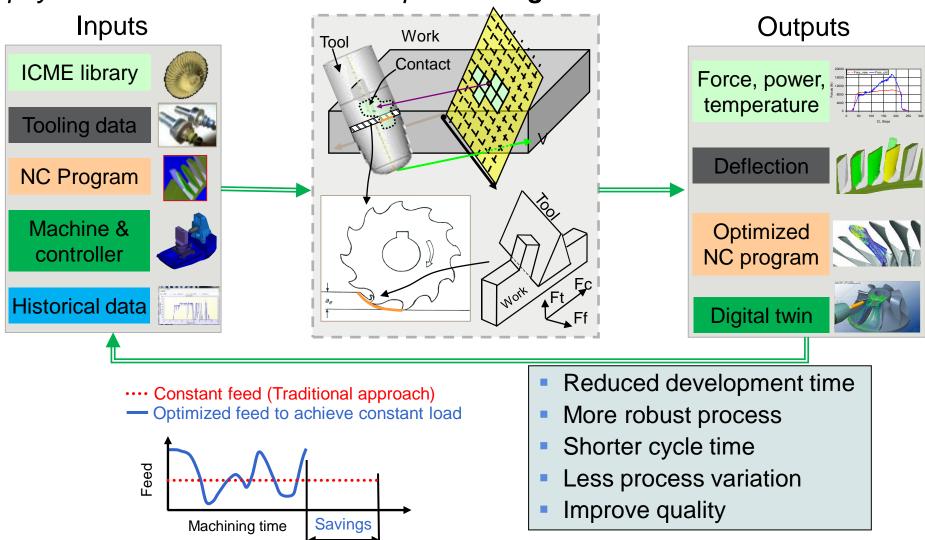






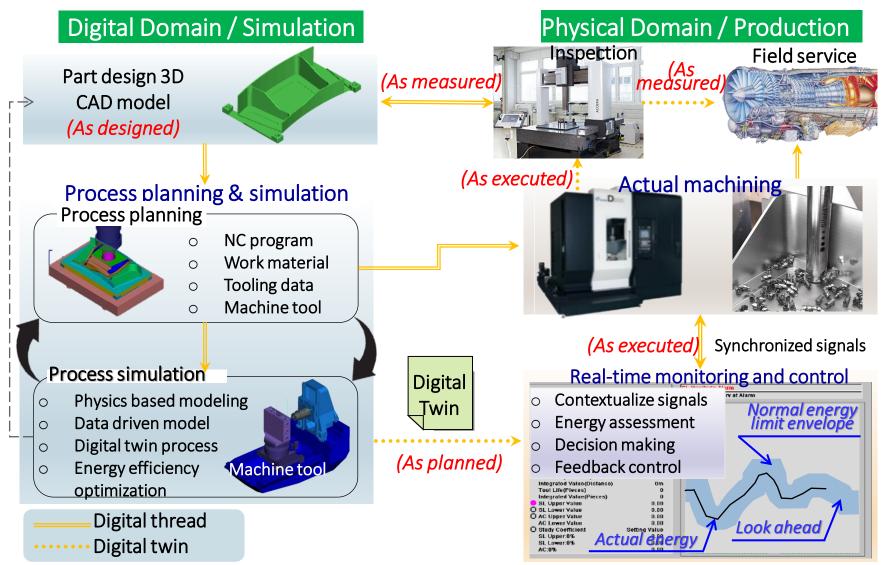
Physics-based process digital twin

Use the physics-based model to build the process digital twin based on structured CNC data





Smart manufacturing using process digital twin



Use the digital thread to connect process information together and enable smart decision making:

- As-designed *vs* as-measured.
- As-planned vs as-executed.
- As-executed vs as-measured.

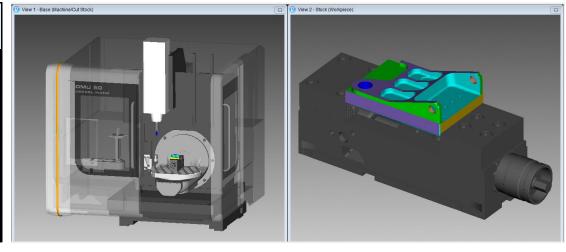
<u>Complete closed-loop</u> <u>smart manufacturing</u> <u>system</u>



Proposed Use Case

A Ti6Al4V structure part selected for the use case study, which needs two setups on two machines.

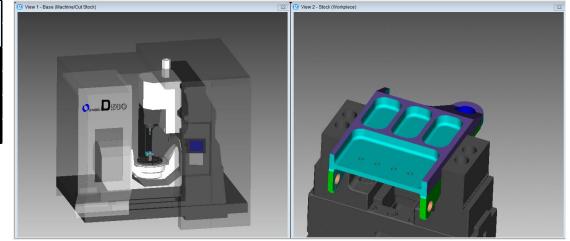
Setup 1 on Machine 1		Tool	Cutter	Cutter	Cycle Time	Air Timo
Sequence	Record	Description	Height	Stick Out	Cycle Time	All Time
1	15: N128 M6	60 (D25 EM)	125	54.95	0:34:17.8	32.28%
2	679: N1456 M6	62 (D63 R6)	12	5.95	0:11:26.4	15.94%
3	768: N1628 M6	58 (D20 R3 EM)	45	45	0:09:56.0	36.09%
4	940: N1972 M6	64 (D12 Drill)	90	40	0:00:37.9	85.63%
5	974: N2040 M6	68 (D5 Drill)	80	33.952	0:00:34.6	73.38%
6	999: N2090 M6	66 (D19.5 Drill)	150	77	0:00:32.2	74.03%
7	1020: N2132 M6	58 (D20 R3 EM)	45	45	0:00:26.1	74.76%
				Total	0:57:51.0	31.40%



Note: Sequence 4 - 6 are drilling process with relatively constant loads, not considered in this study.

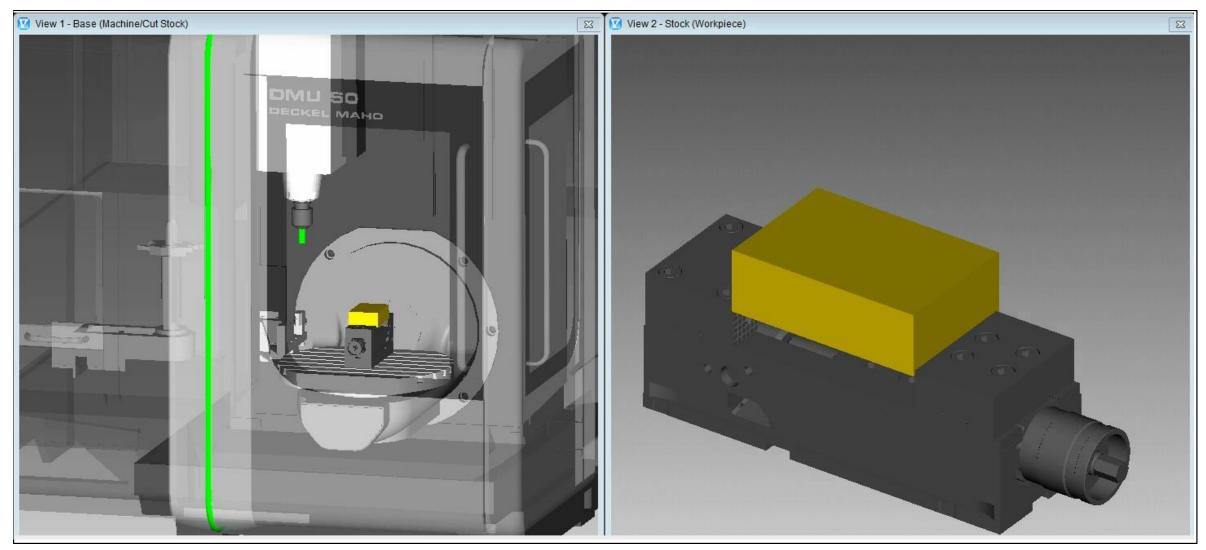
Setup 2 on Machine 2		Tool	Cutter	Cutter	Cycle Time	Air Timo
Sequence	Record	Description	Height	Stick Out	cycle fille	All Tille
1	N106 T46 M06	46 (D25 EM)	37.5	37.5	0:19:51.9	31.24%
2	N794 T38 M06	38 (D63 R6)	11.875	0.616	0:08:27.0	17.81%
3	N970 T53 M06	53 (D20 R3 EM)	30	30	0:09:25.7	13.78%
				Total	0:37:44.6	23.87%

- In-house developed physics-based model was used to generate the process digital twin.
- Preprocess planning to optimize energy-efficiency





Use case demo

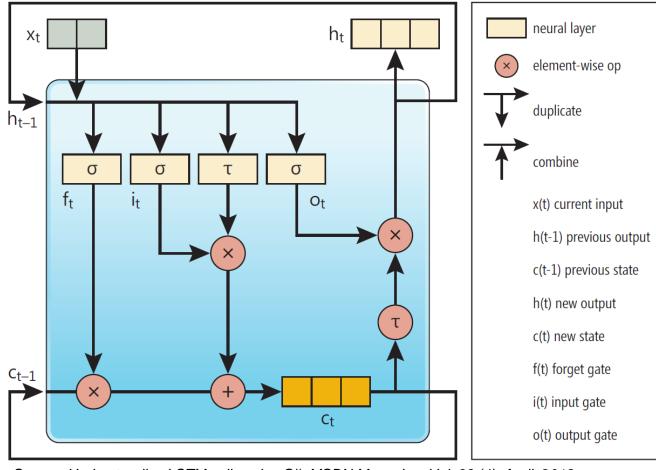




Process monitoring using LSTM (Long short-term memory)

- Uncertainties in manufacturing causes undesired conditions (scrapped parts and higher power consumption).
- Gradual tool wear causes increase of power consumption in the process
- Advanced machine learning algorithm (such as LSTM) enables the reliable process monitoring and adaptive control



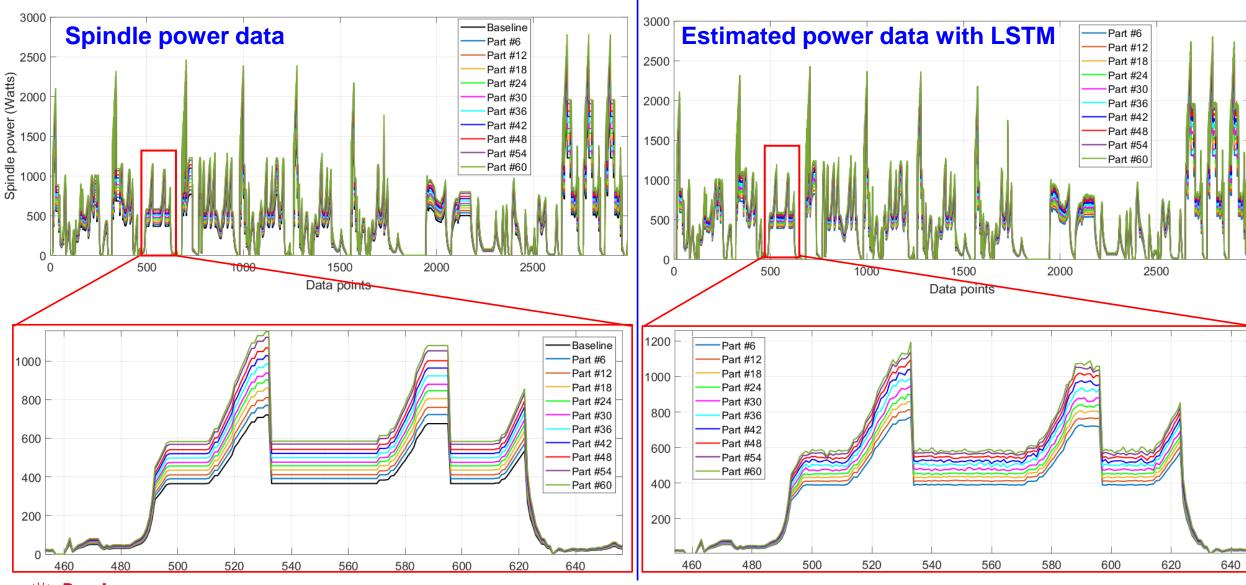


Source: Understanding LSTM cells using C#, MSDN Magazine, Vol. 33 (4), April, 2018.

Process digital twin enables increased predictability, real-time monitoring of sensor data and better production control for adjustment of cutting parameters.

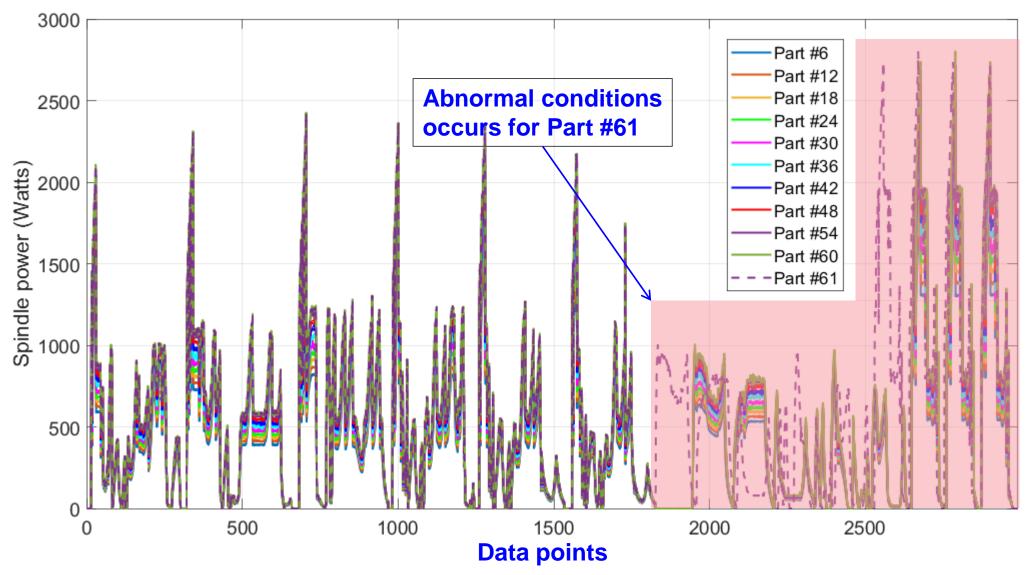


Case study of measured power data using LSTM





Case study using LSTM to detect undesired conditions



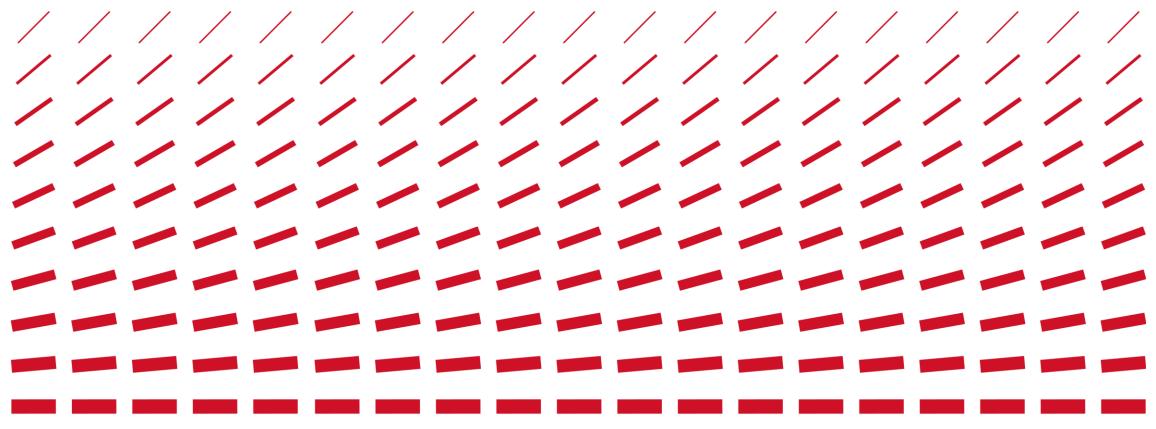


Summary

- Use the simulation results as a process digital twin to monitor the real-time process, then label the process history data.
- Employ a machine learning algorithm to extract features of labeled history data of machining loads.
- Perform the smart monitoring of machining process based on the feature-based time series data.
- It is feasible to perform adaptive process control using process digital twin and contextualized process data, and improve machining process reliability.



Thank you.





Presentation

Nasir Mannan, Principal Engineer, CCAT





Al Based Digital Twin Accounting for Production Variability

Presentation Agenda

- Model Based Definition and Digital Thread To Support AI Based Digital Twin
- Example of Closed Loop Machining for Intermittent Process Control
- Case Study 1: Understanding the Benefits of Model Based Production
- Case Study 2: Al Based Digital Twin for Real-Time Autonomous Control
- Digital Twin Software Development
- Initial Model Training Results
- Work in Progress: Autonomous Manufacturing Cell



Model Based Definition and Digital Thread To Support Al Based Digital Twin



Applicable standards



ASME Y14.41-2012 'Digital Product Definition Data Practices'



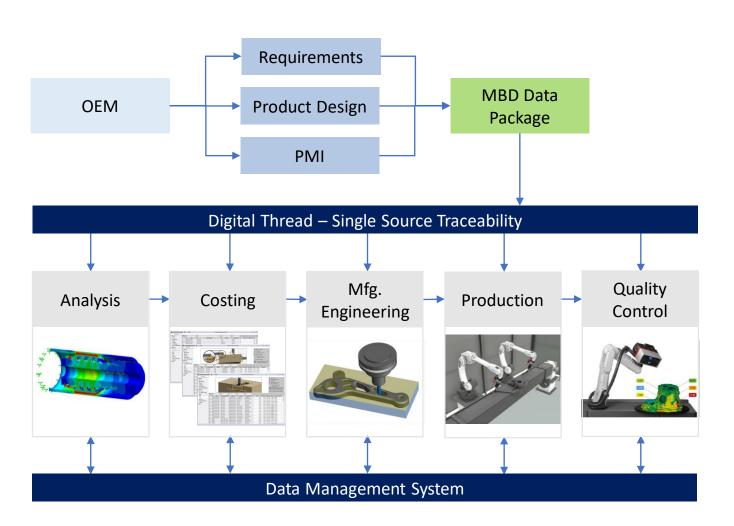
ISO 16792



The United States Department of Defense released MIL-STD-31000 Revision B in October 2018 to codify the use of MBD as a requirement for technical data packages (TDP)



MBD and The Digital Thread



- The 3D model with embedded PMI becomes the single source that defines the part and all manufacturing information.
- The proper consumption of the MBD file increases the speed, accuracy, and efficiency of producing complex parts while also reducing manufacturing costs through the automation of the manufacturing processes.



Model Based Manufacturing – Costing

ăPriori

1. Use the digital twin

 Employ model-based definition (MBD) to establish a single truth CAD file that contains all relevant information for the component being manufactured.

2. Provide insight for all involved parties

 Design Engineers, procurement specialists, cost engineers, and buyers alike receive the same relevant information.

3. Simulate manufacturing

 Apriori provides accurate analysis of real-world manufacturing to provide DFM insights and cost estimates.

4. Simulate costs using digital factories

Use region-specific digital factories to simulate process costs in various regions

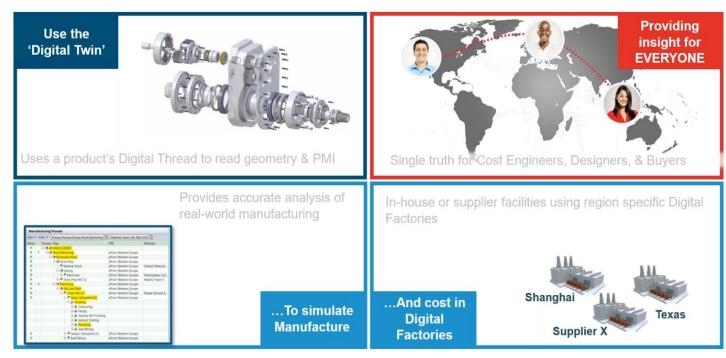
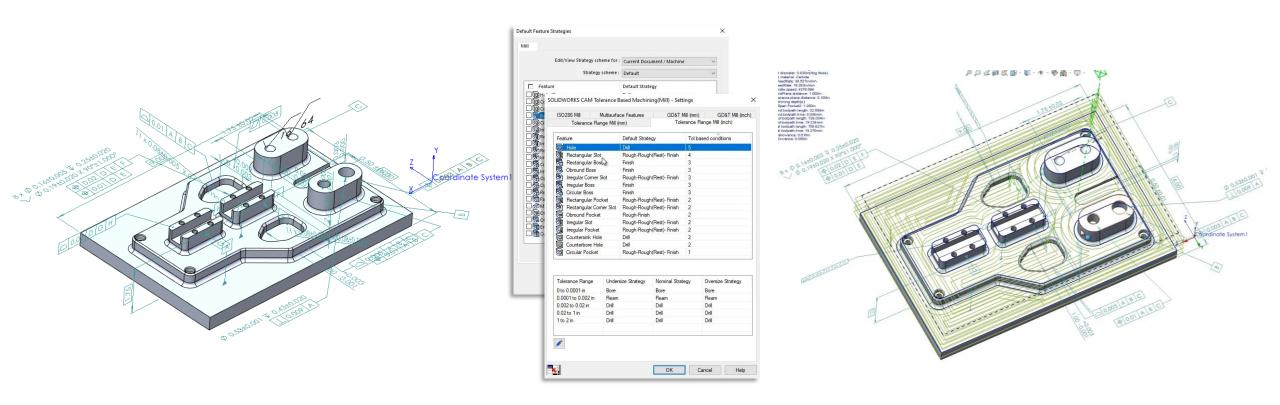


Image from aPriori.com



Model Based Manufacturing – CNC Programming



Model based definition

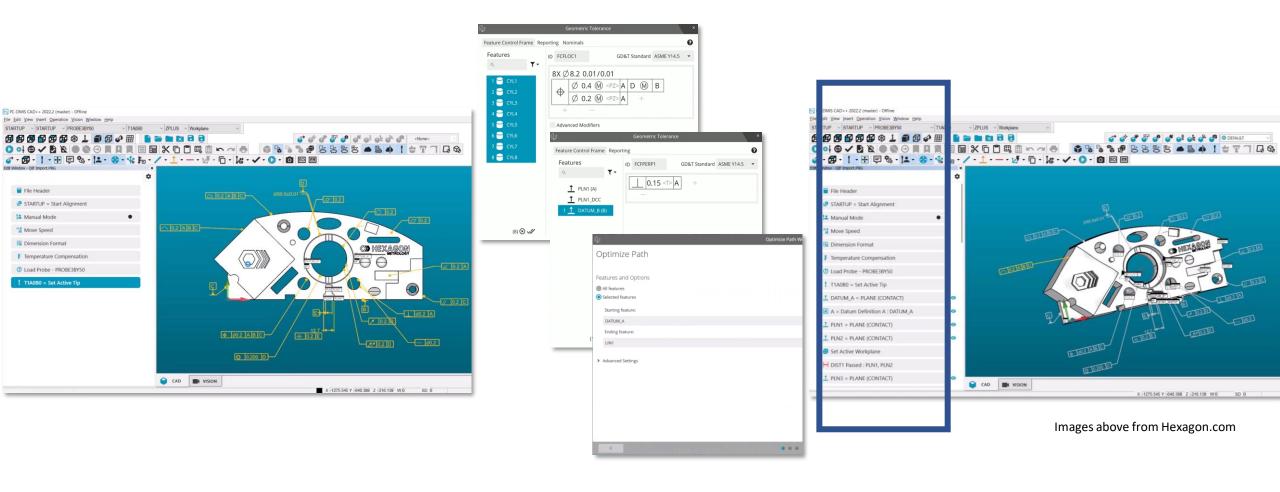


Feature and Tolerance Based Machining Strategies



Automatically selected tools and generated toolpaths

Model Based Manufacturing – CMM Programming



Import QIF Model



Select feature control frames to inspect and optimize path

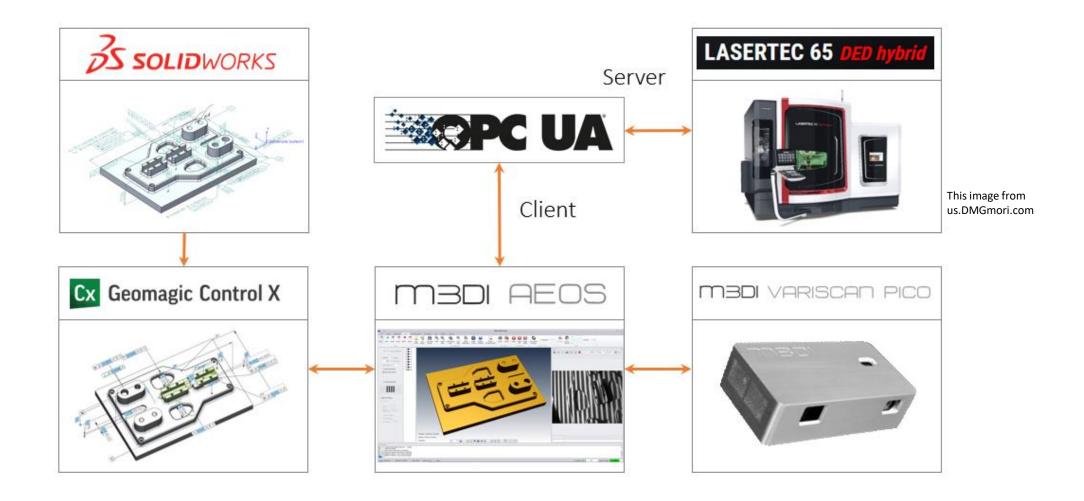


Automatically generated CMM path

Example of Closed Loop Machining for Intermittent Process Control



Next Steps

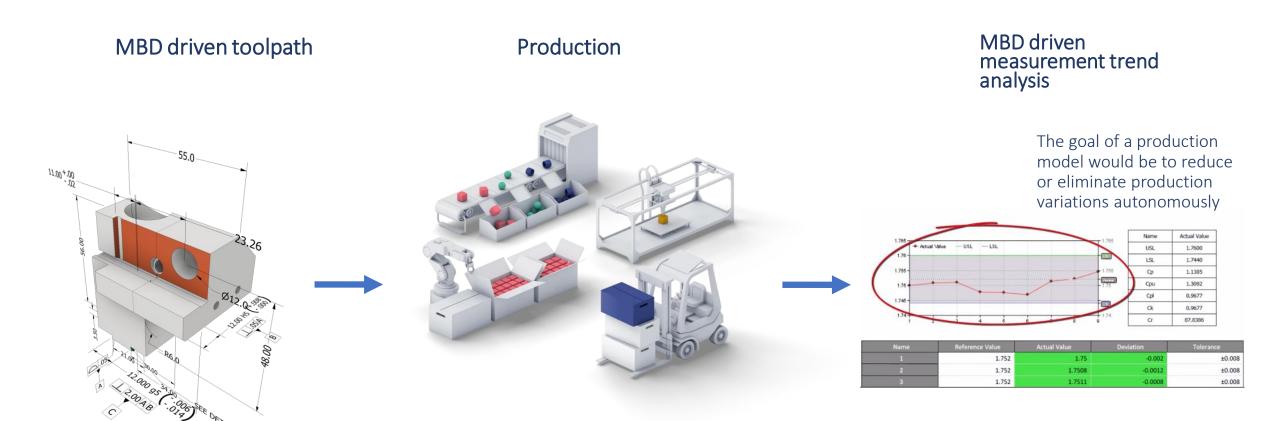




Case Study 1: Understanding the Benefits of Model Based Production



Production Variation





Sources of Production Variation

DMG LASERTEC 65 3D Hybrid



Machine Variations

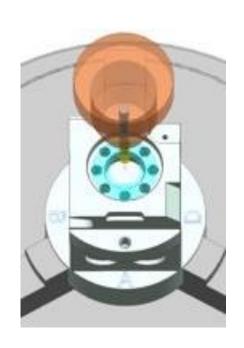
• Spindle Power



Case Study – Feature 32 – Circular Pocket Machining



Stock Material



Tool path



Flat End Mill



Resulting Part

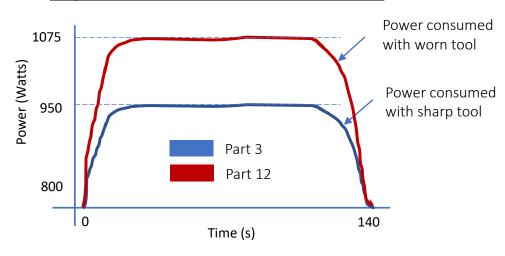


Feature 32 –Correlation Results

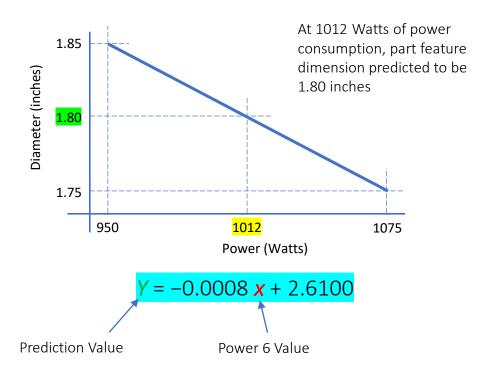
Feature 32 – Post Inspection Diameter

Part #	Diameter (in.)
3	1.8568
12	1.7414

Edge Device Power 6 Data – Feature 32



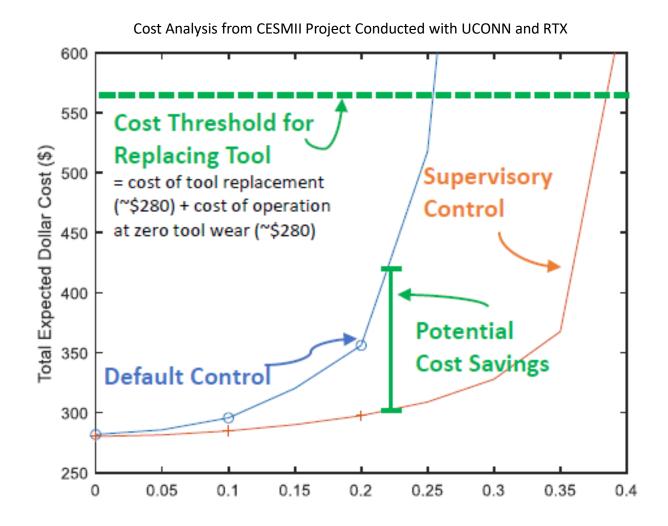
Power to Diameter Correlation Function





Autonomous Control – Potential Benefits for Manufacturing

- Extended Tool Life
- Reduced Scrap Rate
- Reduced Cost per Part
- Increased Production Rate



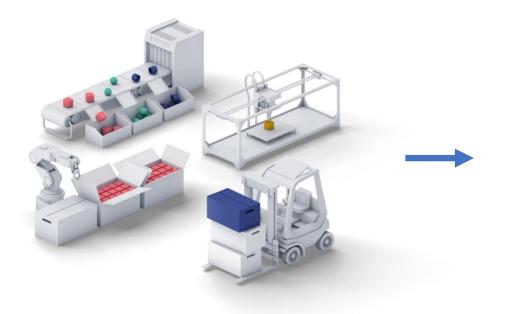


Case Study 2: Al Based Digital Twin for Real-Time Autonomous Control



Many Sources of Production Variability

Production



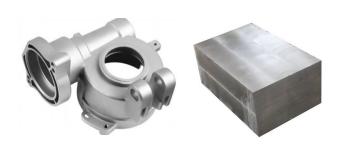
Production Process Variability



Image from polyworks.com



Sources of Production Variation





Stock Deviations

- Size
- Hardness
- Grain orientation
- Porosity/inclusion
- Temperature
- Bulk Stress



Machine Variations

- Spindle (speed, temperature, load, vibration)
- Axis [x,y,z,a,c] (velocity, position, load, vibration)
- Overrides (federate, rapid)
- Coolant (type, temperature, viscosity)
- Tooling (wear)

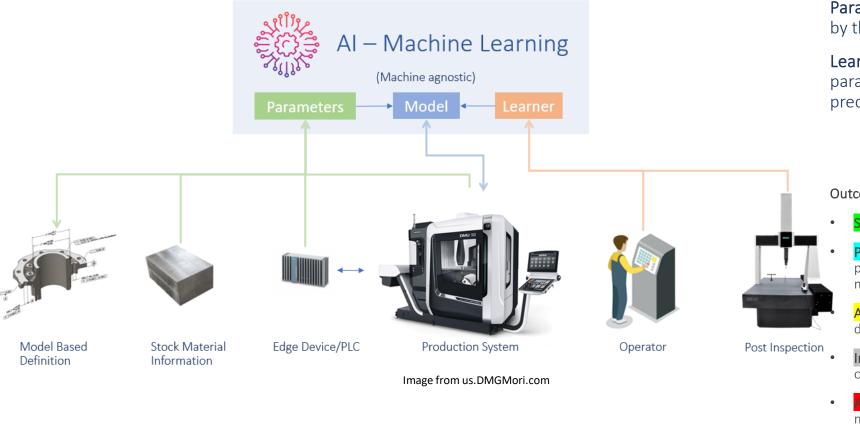


Technician Distinctions

- Experience
- Training
- Preferences



Process Digitization for Digital Twinning



Major Building Blocks of AI – Machine Learning

Model: The system which makes predictions

Parameters: the factors which are considered by the model to make predictions

Learner: Makes the adjustments in the parameters and the model to align the predictions to the actual results

$Outcomes\ using\ an\ AI-based\ self-learning\ production\ model$

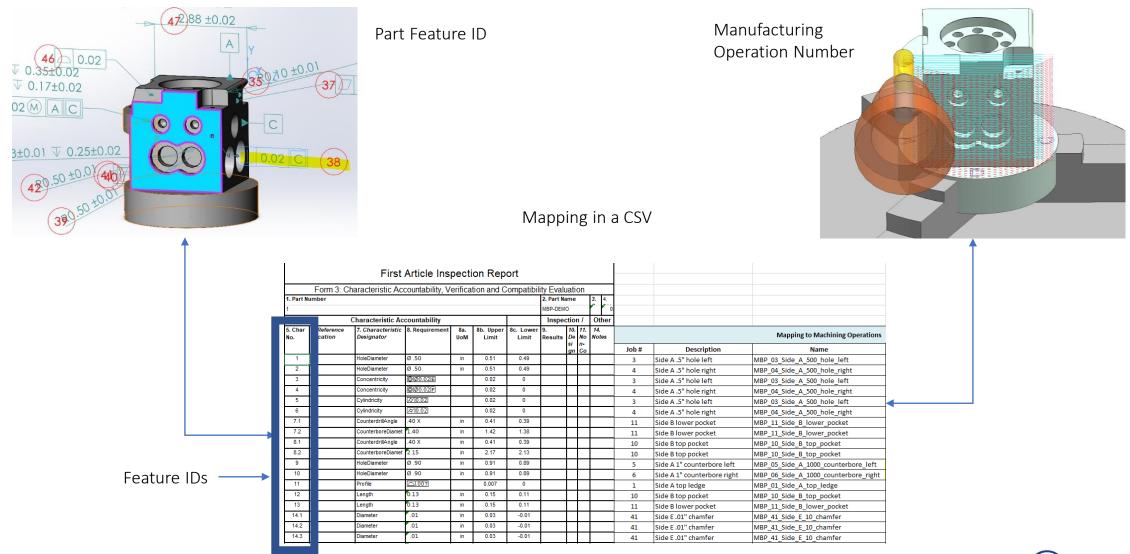
- Status Monitoring: Production statistics
- Predictive Maintenance: Autonomous production parameter trend tracking and suggestions on planned machine maintenance

Adaptive Control: Real time production anomaly detection and self-directed corrective action decisions

- Intelligent Machine: Self-driven machine parameter optimization for increase production quality
- Anomaly Mapping Visualize in-process anomalies mapped to 3D space

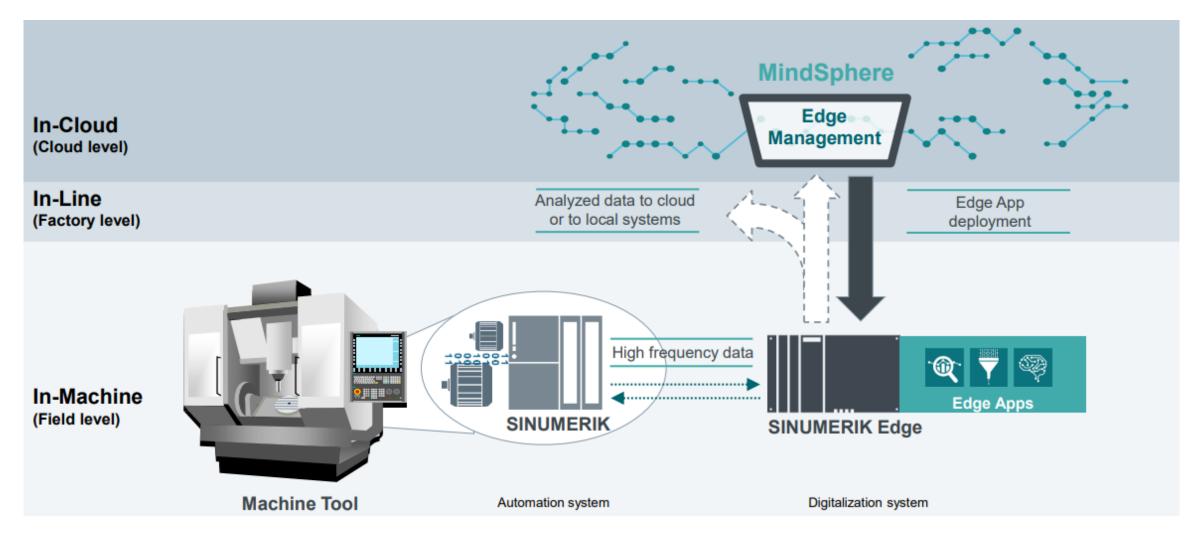


Case Study - Design of Experiment



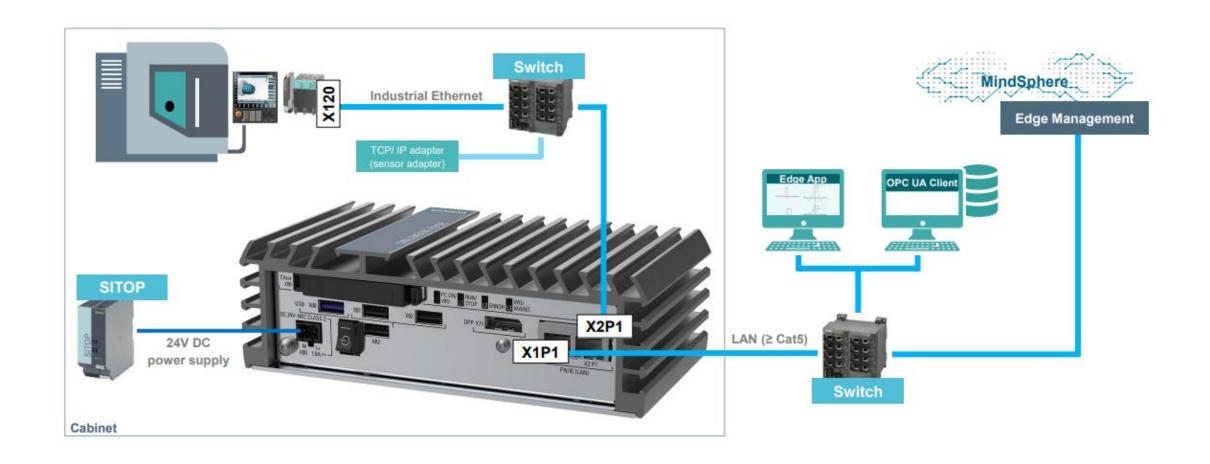


Overview of Machine Connectivity – Sinumerik Edge + Mindsphere



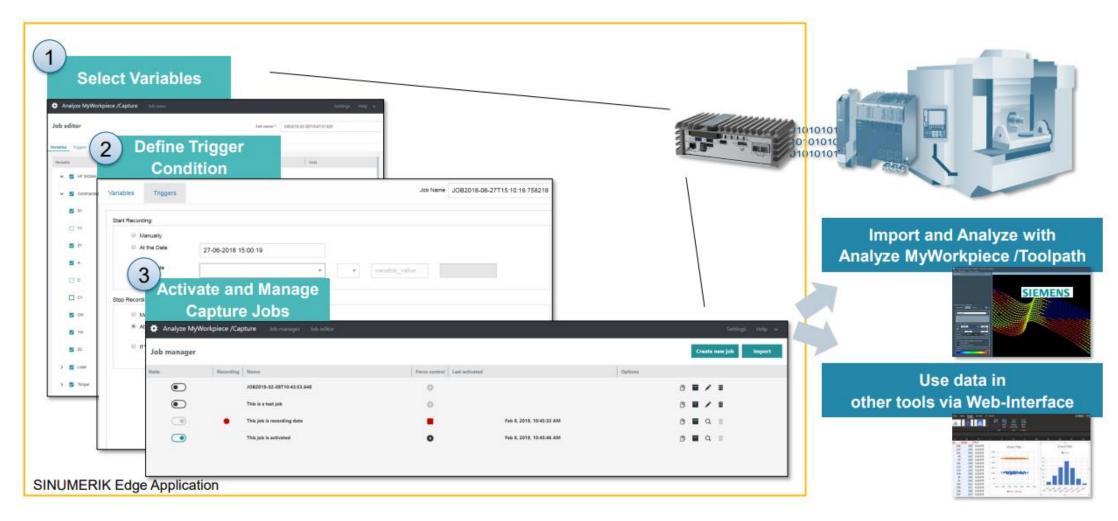


Sinumerik Edge Connection to 840D SL Controller



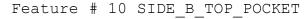


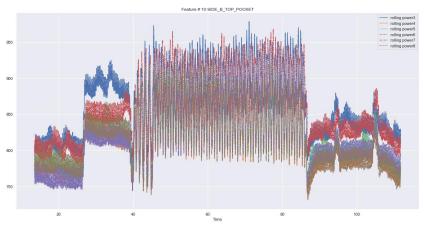
Siemens Edge Software – Analyze MyWorkpiece / Capture4Analysis





Real Time Machining Data Collection – 92 Parameters / 500 Hz

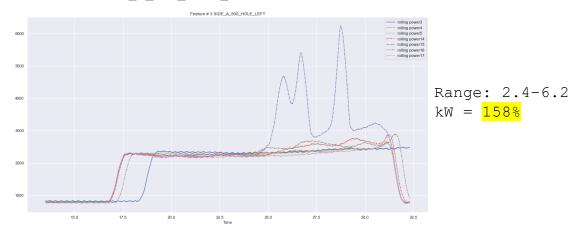




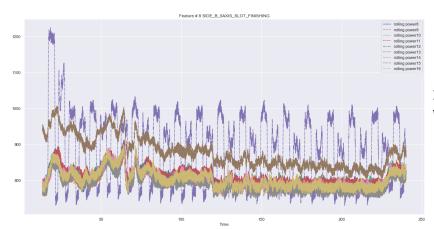
Range: 825-975

Watts = 18%

Feature #3 SIDE_A_500_HOLE_LEFT



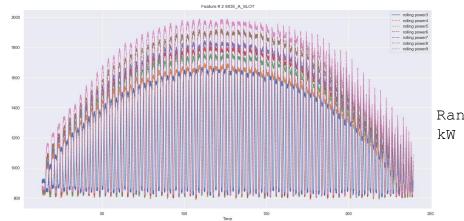
Feature # 8 SIDE_B_5AXIS_SLOT_FINISHING



Range: 850-1000

Watts = 17.6%

Feature #2 SIDE A SLOT 3-9



Range: 1.6-2

kW = 25%



Post-production Inspection

Touch Probe CMM + Comparator



Structured Light 3D Scanning



Structured Light 3D Scanning

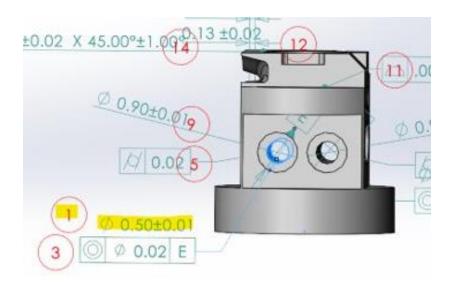


Inspection Results

1	Α	В	
1	##Group1		
2	Name	Meas. Valu	ıe
3	1	0.4881	
4	2	0.4884	
5	3	0.0712	
6	4	0.0768	
7	5	0.0048	
8	6	0.006	
9	7.01	0.394	
10	7.02	1.3893	
11	8.01	0.3939	
12	8.02	2.1393	
13	9	0.8931	
14	10	0.893	
15	11	0.005	
16	12	0.1265	
17	13	0.1264	
18	15	0.002	
19	16	0.0053	
20	17	0.0045	
21	18.01	0.3923	
22	19.01	0.9755	
23	19.02	0.3023	
24	20.01	0.9758	
25	20.02	0.3093	
26	21	0.001	



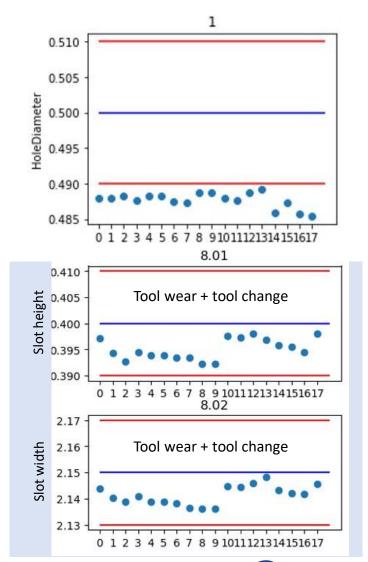
Post-production Inspection Data



Feature 1: Hole Diameter



Feature 8: slot height & slot width

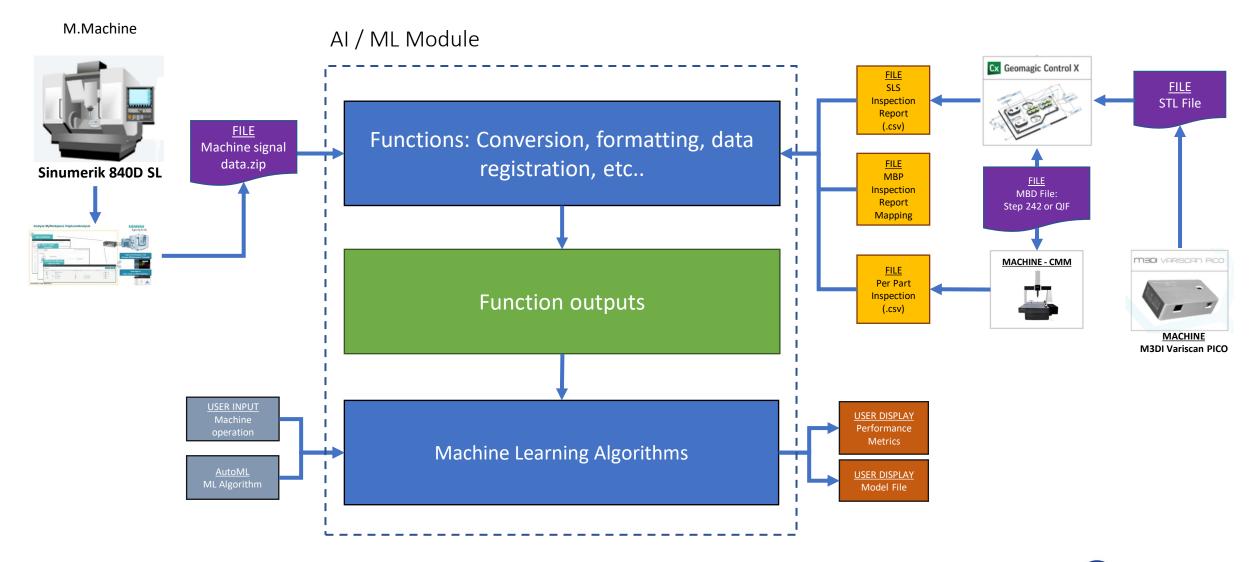




Digital Twin Software Development



Digital Twin Software Architecture



Machine Learning Packaging



VARISCAN PRO

Based on structured light fringe pattern projection, the Variscan Pro 3D scanner models are our industrial, high accuracy, easy to use solution for those seeking to employ the power of 3D scanning for their applications

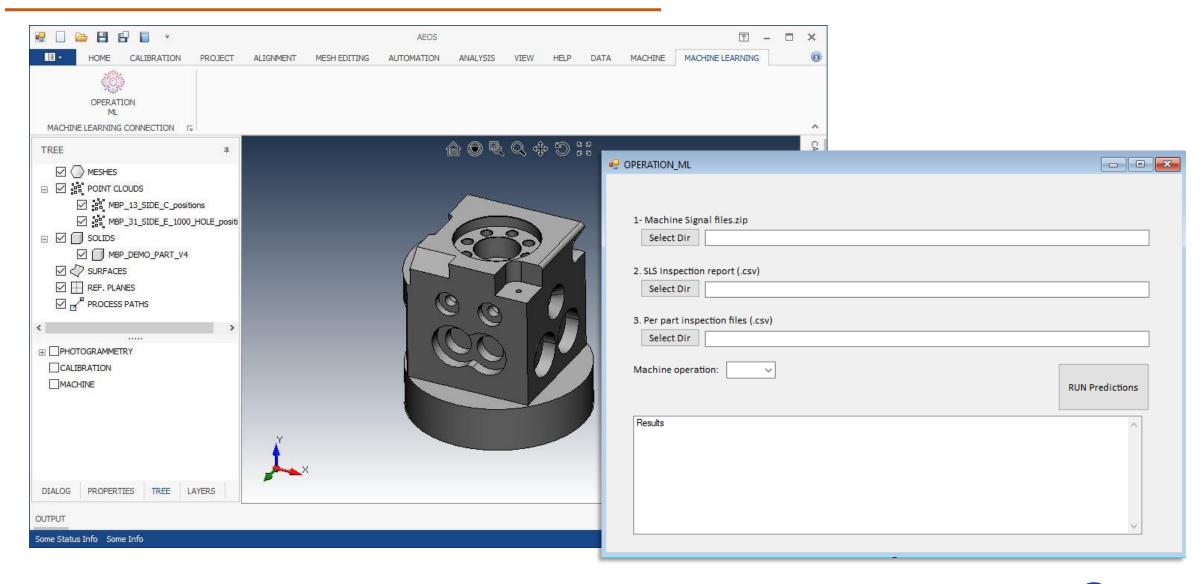
M3DI AEOS

Calibration, 3D Scanning, Post Processing, Analysis, Automation, Machine Learning

Part Digitization + Process Digitization = Digital twin



M3DI AEOS – Machine Learning Plugin





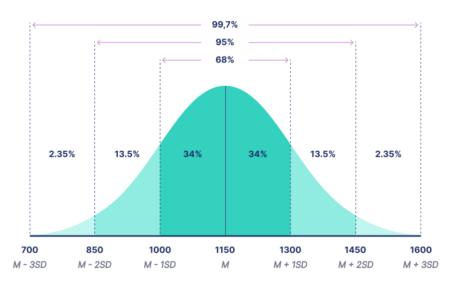
Initial Model Training Results



ML Prediction Algorithms General Setup

- Using the following machine signals
 - Load, Torque, Current, Command, Speed, ControlDiff1, ControlDiff2, Power
- Z-score of part residual is used for classification such that:
 - -1: Low Residual, 0: Average Residual, 1: High Residual

Using the empirical rule in a normal distribution



Classification		Even Split		Normal Split	
-1	(Low Residual)	Z < -0.44	(33%)	Z < -1	(16%)
0 (Average Residual)		-0.44 < Z < 0.44	(33%)	-1 < Z < 1	(68%)
1	(High Residual)	Z > 0.44	(33%)	Z > 1	(16%)



Neural Network Classification – Even Split

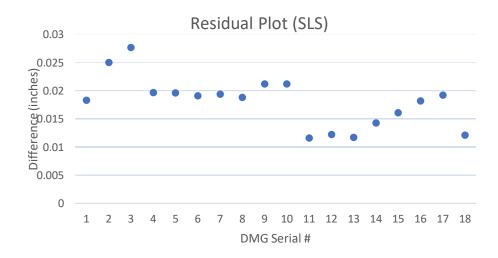
• Accuracy: 95.3% (scaled data)

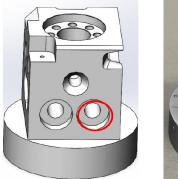
• ControlDif2 6: 41.40 Weight

• Hidden layers: 1, Hidden nodes: 100

• Tanh Activation, 500 max iterations

• Training time: ~10 minutes

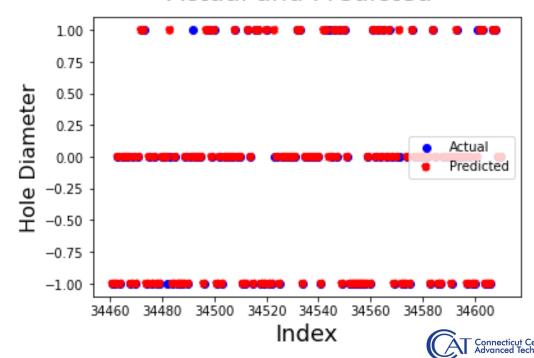






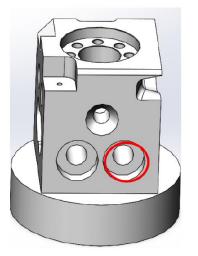
Feature 20.01: Right Counterbore Hole Diameter

Actual and Predicted



Overall Model Comparison Feature 20 Hole Diameter

Classification Algorithm Performance Metrics				
<u>Algorithm</u>	<u>Accuracy</u>	<u>Precision</u>	<u>Recall</u>	<u>F1</u>
RFC (Even)	0.985	0.985	0.985	0.985
RFC (Normal)	0.974	0.974	0.974	0.974
MLP NNC (Even)	0.954	0.954	0.954	0.954
MLP NNC (Normal)	0.934	0.934	0.934	0.934
KNN (Even)	0.869	0.869	0.869	0.869
KNN (Normal)	0.854	0.854	0.854	0.854
LogReg (Even)	0.459	0.459	0.459	0.459
LogReg (Normal)	0.703	0.703	0.703	0.703
NBayes (Even)	0.420	0.420	0.420	0.420
NBayes (Normal)	0.295	0.295	0.295	0.295
SVM (Even)	0.692	0.692	0.692	0.692
SVM (Normal)	0.687	0.687	0.687	0.687





Feature 20.01: Right Counterbore Hole Diameter

Regression Performance Metrics				
<u>Algorithm</u>	<u>R^2</u>			
RFR	0.970			
MLP Reg	0.681			
KNN Reg	0.737			



Next Steps

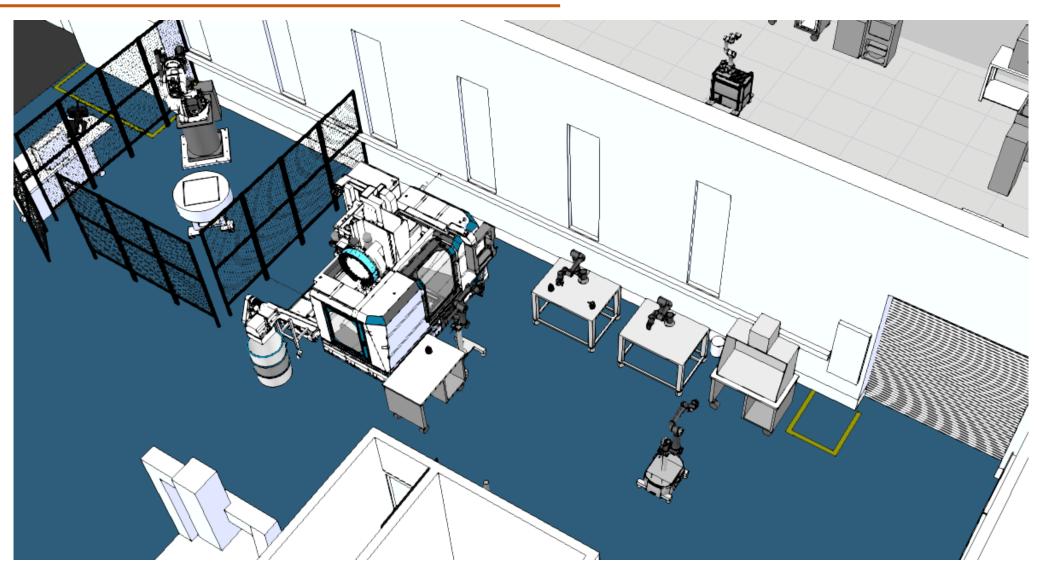
- Causality Analysis Failure modes
- Corrective Action Algorithm
- Edge Device Software Development Consume ML Model
- Establish high frequency communication with machine controller
- Establish high frequency machining controller parameter adjustment
- Manufacturing process simulation using Digital Twin
- Compare Digital Twin with actual measured data



Work in Progress: Autonomous Manufacturing Cell

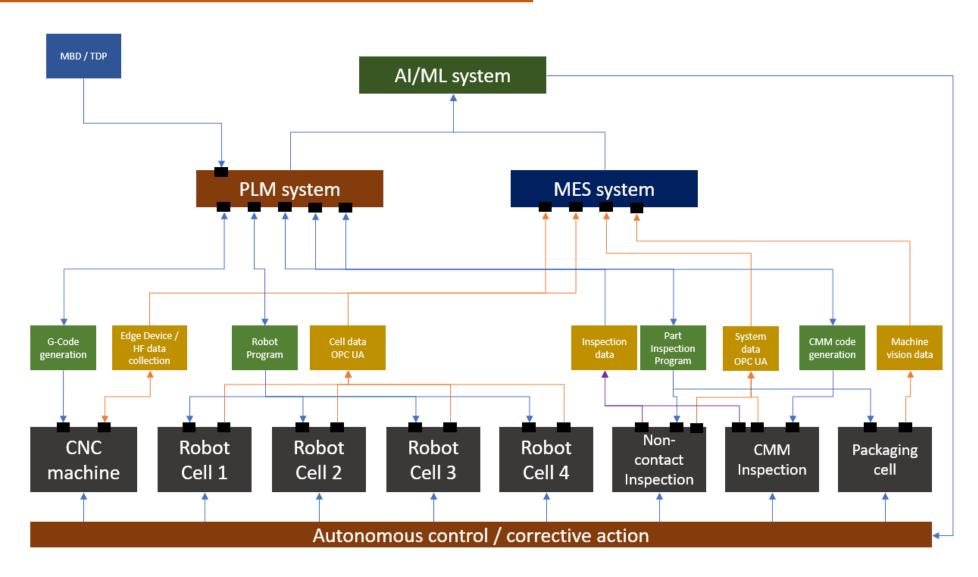


CCAT Autonomous Manufacturing Cell





CCAT Autonomous Manufacturing Cell





Resource for Manufacturing Companies

- Regularly held technology demonstration workshops
- Access to training videos and on demand workshops
- Company specific technology demonstration projects
- Process development and validation
- Support with technology adoption





Thank you

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Artificial Intelligence in Manufacturing

Jeff Orszak, Director, Business Technology & Innovation







Artificial Intelligence in Manufacturing

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51 MEP Centers located in all 50 states and Puerto Rico, and its 1,300 trusted advisors and SMEs providing U.S. manufacturers with access to resources they need.

Since 1988, MEP has worked with 94,033 manufacturers, leading to \$111.3 billion in sales, \$18.8 billion in cost savings, and has helped create and retain 985,317 jobs.

MEP delivers a 14.5:1 return on investment to taxpayers*

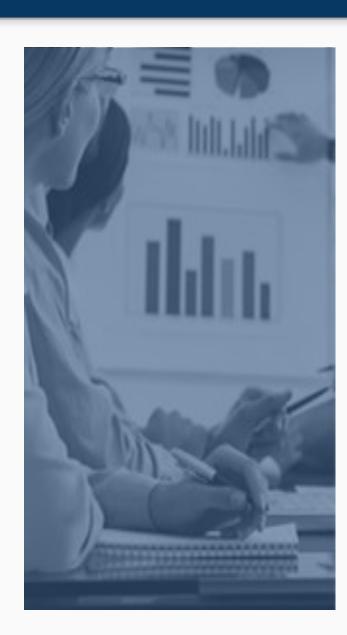
MEP

National Network [™]

* The Upjohn Institute for Employment Research study (2019)

Services We Offer







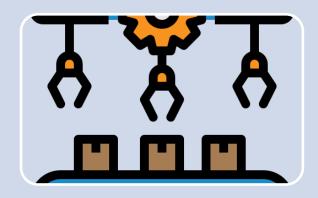
Our services lead to increased profitability, higher productivity, and sustainable advantages in the marketplace.





Benefit Creation









Operations

↑ Performance ↑ Throughput ↑ Quality

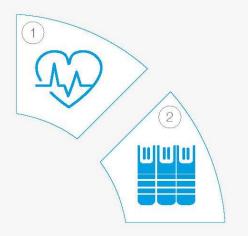
Workforce

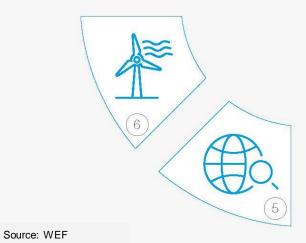
↑ Decision Making ↑ Collaboration ↓ Risk

Sustainability

↓ Scrap Rate ↓ Material Used ↑ Machine lifetime

Al in manufacturing use cases









Health and safety

- Employee health & safety: incident prevention
- Process safety: advanced alarm analytics



Quality

- Quality inspection in assembly
- Quality assurance/ defect inspection
- Quality testing
- Quality prediction



Maintenance

- Machine health monitoring predictive maintenance
- Maintenance planning



Energy management

- Energy optimization
- Electricity demand forecasting
- Heating and cooling optimization



Supply chains

- Future demand and price forecasting
- Supply chain control tower
- Warranty and service management



Production process

- Process optimization
- Line balancing
- Product design and development
- Process parameter optimization
- Production planning/ decision support

Experienced Support for Your Business





Start
by assessing your
company's situation



Make
recommendations for
opportunities where
technology solves
problems or generates
the greatest benefit



Help you develop a business case



Rigorously measure results



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Director, Business Technology & Innovation

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Thank you

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